



A Magazine of Agricultural Co-operation

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No. 9



A Hardy Pink Rose



Tom Thumb Cherry



Manitou - Hybrid between Peach and Siberian Almond



Marie Lemoine Peonies



Crabapples



A New Sweet Clover "Albatrea"



Strawberries



A New Hardy Red Crab "Garnet"



Dauphin - A New Crab

ON THE FARM OF W. J. BOUGHEN, DAUPHIN, MAN.

Pool Officials Confer With Rt. Hon. J. Ramsay Macdonald

British Labor Party's Policy with Regard to Wheat Imports Explained

On his way home from the Pacific Coast, Right Hon. J. Ramsay MacDonald met Pool officials at a lunch in Winnipeg, on September 5. Mr. MacDonald is keenly interested in the Pools, and at this meeting he sketched, in an informal manner, the agricultural policy of the British Labor party, a policy which is of considerable importance to the Pools.

British agriculture, Mr. MacDonald said, is in a bad way. It had suffered, as agriculture everywhere had suffered, from post-war policies, the sudden and universal deflation leading to heavy fall in prices and low consumption due to decreased consuming purchasing power from low wages and unemployment. These were world-wide causes, but there were national problems in connection with agriculture which had to be faced in a national way. In Great Britain there was need for greater short term credit facilities, improved cultivation, new houses for farm workers and organized marketing. There was much too large a spread between what the farmer got for his produce and what the consumer had to pay. In this respect they were facing a new condition: although there were a large number of retailers the competition between them which was supposed to keep prices down to a fair level did not exist. It was necessary, therefore, to establish co-operative marketing of farm produce so as to eliminate the heavy toll taken between the producer and the consumer.

What the problem involved was the complete re-organization of agriculture as a social service for the production of food. This could not be accomplished all at once nor could it be done without some measure of state aid. The Labor party proposed, among other things, to stabilize the price of the chief imported foods—wheat, flour and meat—by creating a

special body which would have complete control of the importation and the distribution of these commodities. In the case of wheat, for example, this board would make an estimate of probable world production for three or five years ahead; on this estimate it would figure an average world price for the same period and on this basis would fix a selling price to millers.

To get the required supply the board would be authorized to make long term contracts with such producers' organizations as the Canadian Wheat Pool. These

contracts would, of course, be arranged by negotiation, but the effect of them would be to stabilize prices over a period of time for both producers and consumers, and, he thought, stability of prices at a fair level was desired by both producers and consumers everywhere. In Great Britain they had, of course, to consider other sources of supply besides Canada—Australia, Argentina, Russia—and where there were no producers selling organizations with which to make these long term contracts, it would probably be necessary for the board to establish its own buying agencies.

The board would build up reserves when good crops enabled them to buy advantageously and would draw on these reserves in a time of short supply and thus equalize supply and demand over long periods and prevent the seasonal fluctuations of prices which increased the hazards of farming.

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Empire Parliamentary Delegation Learns About Wheat Pools

Pool organization, aims, policies and methods of operation were explained by Pool officials to members of the Empire Parliamentary Delegation at a conference in Winnipeg on September 6. The delegation, composed of representatives from all parts of the British commonwealth of nations—Great Britain, Ireland, South Africa, Rhodesia, India, Australia, New Zealand, Malta, Newfoundland, Canada—met the Pool officials at the Fort Garry hotel in a specially arranged meeting, and in a discussion of two hours, showed considerable interest in the Pool and its operations.

The chair was occupied by Viscount Peel, and the introductory address was given by A. J. McPhail, president of the Central Selling Agency and the Saskatchewan Pool. Mr. McPhail referred to the many years of co-operative educational work conducted by the farmers' organizations in the west prior to the formation of the Pools, the establishment of the three commercial companies in Manitoba, Saskat-

chewan and Alberta, and the efforts of the farmers to find a co-operative solution to their marketing problems. He reviewed briefly the war period, the creation of the Canada Wheat Board, and the failure of the farmers to secure re-establishment of the board. He went over the beginning of the Pool, in Alberta in 1923, and Saskatchewan and Manitoba in 1924, explained the contract and form of organization, surveyed the development of the Pools since that date, and described the method of handling grain in Western Canada. When the Pool was formed, Mr. McPhail said in his concluding remarks, many people thought the experiment would fail because the farmers would not stick together and the contract would not be enforced. The farmers know today that is not true. They can stick together and they have discovered that they can transact business in a large way and for their own benefit. "We have been operating these four years, and are today starting on our second con-

tract period with at least 15,000,000 acres pledged in contracts to the three provincial Pools. That is in answer to anything that you may hear regarding the status of the organization amongst the farmers of Western Canada."

C. H. Burnell, president of the Manitoba Pool, stated that the prime object of the Pool was to secure a price for grain that would enable the farmer to make as comfortable a living as other workers. They did not care whether the price was \$1 or \$5 a bushel as long as the price was on a parity with the prices of the things the farmer had to buy. Co-operative marketing, he said, has been applied in other lines of farm produce in Canada. In Manitoba there were farmers co-operatives for the marketing of dairy produce, eggs and poultry, wool, and livestock, besides the Pool which handles wheat and coarse grains. They were not changing in any way the physical handling of wheat; what they were doing was to handle it for themselves and to control the sale of it so as to prevent dumping and slaughter prices.

Compulsory Pooling

A large number of questions were asked by members of the delegation regarding the organization of the Pool; how the movement of Pool grain was financed; costs of operation of the Pool; how grain was graded; what the Pool was doing to improve the

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Some of the members of the Empire Parliamentary Delegation—Viscount Peel who presided at the Conference with the Pool is seated in the centre.

Initial Price for Wheat

Rumors of Large Stocks Held by Pools Are Not True

The central board of the Canadian Wheat Pool, in an official statement issued on August 27, by E. B. Ramsay, secretary and manager, announced that the initial payment for the 1928-29 crop will be 85 cents a bushel, basis No. 1 Northern at Fort William.

"The Wheat Pool Board in taking this step is following the same consistent policy pursued from the formation of the Pool," Mr. Ramsay stated.

"The initial payment made by the Alberta Pool when it began operations in 1923, was 75 cents per bushel. The initial payment for the four subsequent years was \$1 a bushel. The initial payment has always been based upon market conditions at the opening of the crop year and bears no relation to the price per bushel ultimately received by the Pool members.

"We are starting the new crop year practically sold out. The rumors which have been circulated during the past summer in respect to the large stocks of wheat held by the Pool are, therefore, entirely refuted.

"The recent Pool interim payment which brought the price already paid to our members for

the last year's crop up to \$1.40 per bushel, basis No. 1 northern at Fort William, should have made any reference to such absurd rumors unnecessary. The endorsement of the Pool by the great majority of grain growing farmers of western Canada who have signed up for another five-year term is sufficient proof that the faith of our members in orderly marketing has not been shaken."

FINAL PAYMENT ON COARSE GRAIN

Refund of ½c a Bushel to be Made to Wheat Shippers

The Pool final payment on coarse grains was made on Aug. 27. The basic final payment was:

Oats—2 C.W.—4½c a bushel.
Barley—3 C.W.—9c a bushel.
Rye—2 C.W.—14c a bushel.
Flax—1 N.W.—11½c a bushel.

This payment brings the Pool total payment on these grains to the following figures: Oats, 62½c a bushel; barley, 84c a bushel; rye, \$1.09 a bushel; flax, \$1.86½ a bushel.

From the final payment the following deductions were made:

For elevator reserve: Oats, 1c per bushel; barley, 1¼c per bushel; rye, 1¾c per bushel; flax, 2c per bushel.

For administration expenses: 1c per bushel.

For commercial reserve: One per cent. of gross sales price.

The following paragraph in the letter of advice accompanying all checks for this final payment should be noted by members who shipped wheat:

"You will note that our net expense for the year is 1c per bushel, and when sending the second interim wheat payment we estimated 1½c per bushel. When the final wheat payment is made we will refund ½c per bushel which was over-deducted to all wheat members who delivered wheat."

Manitoba's Newest Marketing Co-operative

Fishermen on Manitoba Lakes Organize to Control and Centralize Sale of Fish and to Prevent Dumping

By H. M. HANNESSON, LL.B., Council for Manitoba Co-operative Fisheries, Ltd.

The organization of a selling pool by the fishermen of Manitoba has now been completed. The Pool was incorporated under the Co-operative Associations' Act under the name of "Manitoba Co-operative Fisheries, Ltd." General offices have been opened in the Old National Trust Building, corner of Main and Notre Dame avenue East, Winnipeg. The executive officers are: Mr. Paul Reykdal, president; Mr. G. F. Jonasson, vice-president and general manager; and Mr. Ernest Walker, secretary-treasurer. It is proposed to maintain direct representatives at both Chicago and New York, and an announcement will be made in the near future in that respect.

The Pool is confining its activities strictly to the marketing of fish, the members producing on their own account, but being bound under a five-year contract to deliver their whole out-put to the Pool which is given absolute discretion over the selling. The members are all men who have been actively engaged in the production of fish, and those who have already joined controlled nearly 10,000,000 pounds of fish last winter, of which about 3,000,000 was fresh or unfrozen fish. Only winter-caught fish is to be handled to begin with, but if the fishermen give the support now confidently expected, the Pool will undertake the marketing of summer and fall caught fish and give a year round service to its customers.

In some quarters efforts have been made to suggest that the Pool has been formed to "fight" companies and persons legitimately in the business of handling Manitoba fish. There is no foundation for this suggestion. The management have every desire to co-operate with all persons who seek to further the interests of those engaged in the

business, and companies who understand the policy of the Pool have signified their desire to work with them.

Increase Selling Efficiency

No business is on a sound footing which does not give a reasonable assurance of an adequate return to those engaged in the fundamental service of the production of the merchandise handled. Efficient work is never given save for decent remuneration. This does not involve extortion of unreasonably high prices from the consumer. The purpose is primarily to eliminate waste and by introducing greater efficiency in the handling and selling, to increase the net returns.

The first means to this end is ensuring that all fish shipped is in good merchantable condition. By securing the co-operation of the fishermen it is thought possible to see that no fish is brought in to the receiving stations that any objection can be urged against. Efficient inspectors will be maintained at the receiving stations and the inspection will be rigid and impartial. It is hoped that as a consequence of this policy the very fact of the Pool's name appearing on a box of fish will come to be accepted by the trade as a guarantee of quality. By having representatives at the chief marketing points it is also intended to ensure prompt and satisfactory adjustments of all claims. Buyers will also know that they are dealing with a responsible organization that will live up to the spirit of its contracts and make all just allowances. Assurances have also been given of the fullest co-operation by railways in the forwarding in proper condition of all fish, whether frozen or fresh, from any shipping point to the destination of the shipment.

The next problem to be attacked is the distribution of the sup-

ply. The quantity that any consuming centre can absorb during a fixed period of time is ascertainable, and it is proposed to see that every point will secure a supply from time to time that will answer its needs but never glut the market. With the producers acting individually and shipping without knowledge what others were doing, it has been the experience in the past that shipments were made by many to a city that could not reasonably absorb the quantity, necessitating reshipment at high local rates, storage or even dumping the fish as not repaying the added cost of marketing. With the Pool controlling a great part of the output and co-operating with others in the business, it is believed that this form of waste can be eliminated.

To Prevent Gluts

Moreover, another objectionable feature of the business can be removed. Recurrent local gluts in the market always serve to make for undue fluctuations in the price. This has always been against the interests of all concerned. The small dealer has had to sacrifice fish because he had no trade connections and could not stand a high selling cost; the fisherman's return has been lessened and the consumer has not benefited. The quantity buyers and smokers have been reluctant to contract for quantities when the quoted price might go down overnight. With an assurance of reasonable uniformity, of steadiness, in the price the buyers can make their contracts and know what their returns are going to be. The buyer should be anxious that the producer gets a fair, not an exorbitant price, but, of course, has had to take advantage in the past of wavering markets to prevent losses to himself. Systema-

Alberta Pool Elevators Earn Million Dollars

The Alberta Pool elevators announced on September 4, the distribution of approximately one million dollars excess earnings from last year's operations. This sum will be distributed to Pool members who patronized their own facilities and on the following basis:

2c per bushel for wheat shipped over the platform to Pool terminals.

3½c per bushel on wheat special binned in Pool elevators.

4c a bushel on wheat delivered to Pool elevators on the cash ticket basis.

This sum is available from excess earnings of the Pool elevator system, which included the operation of the country and terminal elevators after 6% interest had been provided for on elevator reserve deductions; the provision of 5% for depreciation; the payment of all operation expenses and the setting up of an allowance for certain contingencies.

An idea of the benefit of the Pool elevator system may be obtained from the following figures:

Pool members who special binned their grain in Pool elevators, paid 2½c a bushel handling charges on delivery of their grain and will now have 3½c a bushel returned to them.

Pool members who loaded grain over the loading platform and consigned it to the Pool and its terminals paid ¾c and will have 2c a bushel returned to them.

Pool members who disposed of their grain by the cash ticket method paid an average of 4½c per bushel, and will have 4c returned to them, but they had the advantage of an immediate payment and of guaranteed grades.

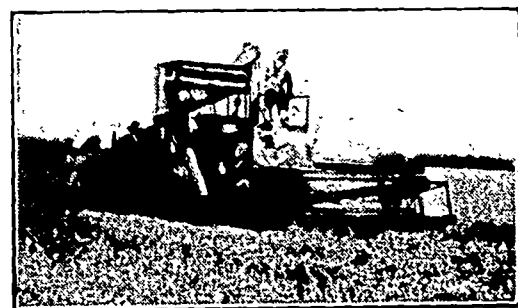
During the present crop year the directors of the Pool have arranged to pay farm storage of 1c a bushel for wheat delivered after December 15th, and an additional 1c a bushel for wheat delivered after January 15th, in order that an inducement may be offered to members to hold their grain on their farms until the heavy rush is over. The idea is to permit Pool elevators to handle a larger volume of Pool grain, thus extending the benefit over a greater portion of the membership. It should be clearly understood that the maximum amount payable for farm storage will be 2c a bushel.

ONTARIO POOL HAS GOOD MEMBER INCREASE

The number of supporters of the Ontario Grain Pool has increased gradually throughout the summer season until early in September the total of contract signers was slightly over 12,000, an increase of about 2,500 since spring. During August new contracts reached the head office in Toronto from over half of the shipping stations at which the Pool had been in operation for the 1927 crop. At many of these points it was, a month or so ago,

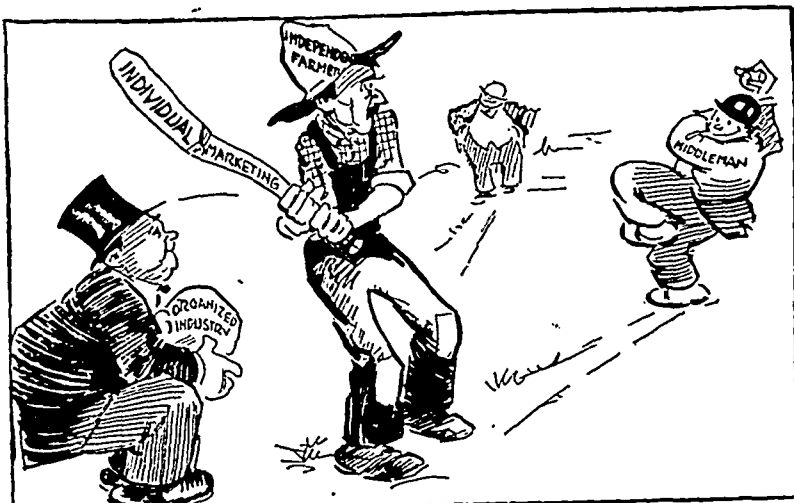
considered impossible to secure any more contracts. Following the mailing of final payment cheques, and also with the regular grain trade offering low prices on the new crop, many who had withheld their support decided that they should co-operate with their neighbors and back the co-operative effort of the Pool.

Seven new counties are added to the territory of Pool operation. Oxford, Haldimand, Peterboro and Victoria have signed up on a par with some of the good counties of the 1927 campaign, while Wentworth, Brant and Halton are equally strong at a few shipping centres.



THE COMBINE AT WORK.

Arrangements similar to those of a year ago have been made with elevator owners and millers to handle deliveries made by Pool members throughout the territory covered by Pool organization. Growers are co-operating with the Pool management and holding back deliveries pending the completion of the new 2,000,000 bushel elevator in Toronto, which will furnish ample storage and conditioning facilities and make it possible to hold Ontario Wheat for Ontario millers instead of sending it to seaboard for export as has been the case with large quantities of good Ontario milling wheat in the past.



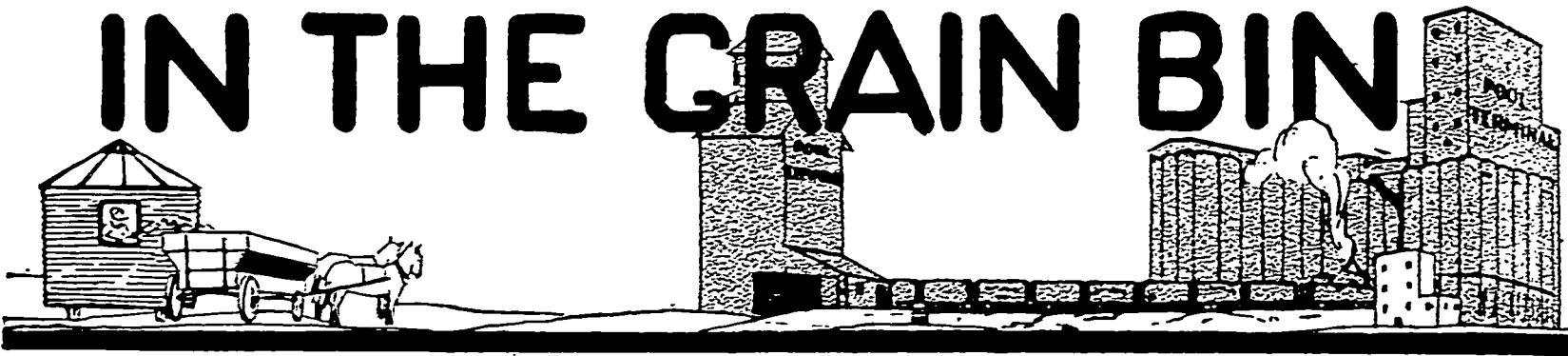
WITH NOTHING BUT INDIVIDUAL MARKETING TO RELY ON THE OLD-FASHIONED INDEPENDENT FARMER HARDLY EVER GOT TO FIRST BASE IN HIS EFFORTS TO GET GOOD PRICES.



BUT TODAY WITH COOPERATIVE MARKETING, HE'S READY FOR A HOME-RUN HIT.

JOHN TOLLE

IN THE GRAIN BIN



By R. M. MAHONEY, Manager.

THE RUSH AT THE ELEVATORS

There are many things at this time of the year that one might write about. The question which arises is: How many growers at this time of the year have the time to read the Scoop Shovel? It is possible that they simply lay it away until some cold winter night at which time the article written now about immediate current things might seem rather stale.

What a Letter Did

First, I want to briefly mention the case of a certain elevator point in the country that has created considerable discussion during the past couple of weeks for the reason apparently that, because of having had a deficit on the year's operation, one of the members, being quite dissatisfied over the deficit, handed his letter of advice over to someone, and it has apparently come in to Winnipeg and has caused quite a furor. I really feel quite elated to think that any letter I write could create a furor, in fact some of my friends have acted quite surprised when they saw me walking around, apparently all in one part, in view of the fact that they had been informed that I was to be burned in effigy on account of this deficit.

I don't want to go into a lengthy discussion about last year's elevator operation at any particular point. It is sufficient to say, however, that the point in question has operated two years and is now in its third year of operation. They had a fairly good crop the first year and a very poor crop last year. At the end of the first year they had a surplus of around \$4,725.00; this year they had a deficit which was less than this. The net result is that this point with one fairly good crop and one almost a failure, has succeeded in having their business handled, on what I believe to be, a pretty satisfactory basis. They have paid no street spreads on their grain; they have had good grades, good weights, small dockage, and in spite of the fact that they have had their grain handled at a minimum charge, they have succeeded in making a \$4,000.00 payment on their elevator.

Not So Bad

Personally I can't see that they have done very badly. Maybe I'm wrong, but it is just my opinion, that if a local elevator association can go through a fairly good crop and an almost crop failure, and make a four thousand dollar payment on their elevator and still get carlot prices for all their grain, they have had pretty fair success. It so happens

there has only been one complaint from this local point, so probably the situation isn't nearly as bad as some people might make it out.

I just mention this in passing because in taking into account surpluses or deficits at country elevator points, we have to take into account a 7% interest payment on the money loaned and a 10% payment on the elevator, which on a \$20,000.00 elevator amounts to \$3,400.00 a year, no small item in itself, but there is this consolation, of course, that at the end of ten years they are through making their payments, they are through paying interest, and they have got an elevator all their own.

The Pressure on Our Elevators

Going on to the present year's operation: as I write this, the weather is clear and it looks as though Manitoba was in for a reasonably good threshing fall, something unusual and something a little more pleasant than the past few years. The cars that have been coming in lately have been grading reasonably well, and the majority of them have been grading dry. (So that no one will be confused, let me state that this is being dictated on Wednesday, September 12th—the situation might easily change before publication.)

There is, of course, a big demand for special bins. We have built our elevators with a good many bins in them, but when one takes into account the fact that at the average country point there is delivered Durum wheat, Spring wheat, White Spring wheat, Barley, Oats and Rye, in other words, six different kinds of grain, and then takes into account the fact that there are from two to six grades of each of these kinds of grain delivered, even twenty to twenty-four bins don't last forever. Consequently it is impossible to give everyone a special bin, but we have instructed our operators to take their grain subject to grade, provided the growers want a government inspection. In this way samples are kept and the grower gets the government grade and dockage on his grain delivered.

There is also another problem that we face and always will face during the rush in the fall, and that is the problem of cleaning. We are all of us human beings, consequently we are all of us selfish, at least more or less so. Every individual wants his grain cleaned. Many of our men are taking in from eighty to one hundred and fifty loads of grain a day. It can quite readily be understood by any one who will stop to think, that if you are taking in this much grain you are fairly busy. If you are to hold all this grain until you can clean it before you ship it, the natural consequence is going to

be that the elevator will fill up and grain will have to be turned away. Thus, it is essential in the early deliveries, when the rush is on, that grain be taken in and shipped out as fast as is possible, keeping the elevator clear for new deliveries.

If any local wants all their grain cleaned, then they must govern their deliveries accordingly. They must put a lot of grain in bins on the farms, thus giving the operator an opportunity of handling smaller quantities each day, so it can be cleaned and shipped; but with deliveries running at many points from ten to fourteen thousand bushels a day, it takes about two or three days to fill an elevator. Thus we have instructed our men to ship carlots as fast as they accumulate, as long as the rush is on.

I would like to point out here that this very thing has, so far as I know, been mentioned at most elevator organization meetings, namely, that you cannot expect to have your grain cleaned during the rush in the fall; your operator won't have time to clean it, for if he stops to clean your grain, he is going to have to refuse to take in somebody else's grain.

Anyone who has grain that needs cleaning, who wants the screenings badly, would be well advised to hold up delivery until after the threshing rush is over, and then cleaning can be well and properly done.

FORWARD BILLS OF LADING

During the past few days we have received an average of one hundred and twenty-five inspection

certificates per day from the government inspection department on grain consigned to the Pool of which we had no record in our office.

In order to give you the best service possible, it is absolutely necessary that you forward us immediately the bill of lading on platform cars; on cars shipped through our elevators, agents should forward the bills attached to the shipping reports. As it now is, we must record the inspection certificates in our office, send them over to the government inspection department to find out the actual shipper of the grain and, after they are returned from there, we have to look up the postal address of the shipper. Letters are then written to the growers asking them to send in their bills of lading. By the time this work is done—the way the grain is moving at the present time—the cars are unloaded at Fort William, and it is impossible for us to call for re-inspection of the cars when our growers feel that the grain might warrant a higher grade.

If you are a platform shipper and have not received advice of the grade on your car, and you think it should have been inspected by a certain date, be sure that you have forwarded us the bill of lading before enquiring re your inspection.

We realize with the volume of grain going through our elevators what the agent is up against in getting these reports to us and also how inconvenient it is in a number of cases for the platform shipper to get the Bill of lading mailed promptly, but your co-operation in forwarding us the necessary information when shipping your car will help your head office to give you better service.

STREET AND CARLOT PRICES ON WHEAT

FORT WILLIAM FREIGHT RATES:

	Car Lot							
	Ft.	Wm.	14c	15c	16c	17c	18c	19c
1 Northern	\$.85	71 1/2	71	70	69 1/2	69	68 1/2	
2 Northern	.82	68 1/2	68	67	66 1/2	66	65 1/2	
3 Northern	.77	63 1/2	63	62	61 1/2	61	60 1/2	
No. 4	.67	52 1/2	52	51	50 1/2	50	49 1/2	
No. 5	.62	47 1/2	47	46	45 1/2	45	44 1/2	
No. 6	.57	42 1/2	42	41	40 1/2	40	39 1/2	
Feed	.47	32 1/2	32	31	30 1/2	30	29 1/2	

1 Durum	.79	65 1/2	65	64	63 1/2	63	62 1/2	
2 Durum	.76	62 1/2	62	61	60 1/2	60	59 1/2	
3 Durum	.71	57 1/2	57	56	55 1/2	55	54 1/2	
4 Durum	.61	46 1/2	46	45	44 1/2	44	43 1/2	
5 Durum	.56	41 1/2	41	40	39 1/2	39	38 1/2	
6 Durum	.51	36 1/2	36	35	34 1/2	34	33 1/2	

1 Kota	.67	53 1/2	53	52	51 1/2	51	50 1/2	
2 Kota	.64	50 1/2	50	49	48 1/2	48	47 1/2	
3 Kota	.59	45 1/2	45	44	43 1/2	43	42 1/2	
4 Kota	.49	34 1/2	34	33	32 1/2	32	31 1/2	
5 Kota	.44	29 1/2	29	28	27 1/2	27	26 1/2	

1 Hard White Spring	.72	58 1/2	58	57	56 1/2	56	55 1/2	
2 Hard White Spring	.69	55 1/2	55	54	53 1/2	53	52 1/2	
3 White Spring	.65	51 1/2	51	50	49 1/2	49	48 1/2	
4 White Spring	.61	46 1/2	46	45	44 1/2	44	43 1/2	
5 White Spring	.60	45 1/2	45	44	43 1/2	43	42 1/2	
6 White Spring	.55	40 1/2	40	39	38 1/2	38	37 1/2	

1 Red Durum	.64	50 1/2	50	49	48 1/2	48	47 1/2	
2 Red Durum	.61	47 1/2	47	46	45 1/2	45	44 1/2	
3 Red Durum	.56	42 1/2	42	41	40 1/2	40	39 1/2	
4 Red Durum	.46	31 1/2	31	30	29 1/2	29	28 1/2	

No. 1 Mixed Grain	.50	36 1/2	36	35	34 1/2	34	33 1/2	
No. 2 Mixed Grain	.45	31 1/2	31	30	29 1/2	29	28 1/2	
No. 3 Mixed Grain	.45	31 1/2	31	30	29 1/2	29	28 1/2	
No. 4 Mixed Grain	.40	26 1/2	26	25	24 1/2	24	23 1/2	

Dried 1 Northern	.80							
Dried 2 Northern	.77							
Dried 3 Northern and Lower grades same as straight grade.								
Condemned No. 1 Heated	.40	26 1/2	26	25	24 1/2	24	23 1/2	
Condemned No. 2 Heated	.37	23 1/2	23	22	21 1/2	21	20 1/2	

FORT WILLIAM FREIGHT RATES:

	Car Lot							
	Ft.	Wm.	14c	15c	16c	17c	18c	19c
Wheat in the following mixtures means Spring, Durum or Kota:								
Wheat and Wild Oats	.50	36 1/2	36	35	34 1/2	34	33 1/2	
Wheat, Oats and Wild Oats	.50	36 1/2	36	35	34 1/2	34	33 1/2	
Wheat, Oats, W.O and Barley	.50	36 1/2	36	35	34 1/2	34	33 1/2	
Wheat, Wild Oats and Barley	.50	36 1/2	36	35	34 1/2	34	33 1/2	
Wheat, Barley and Wild Oats	.55	41 1/2	41	40	39 1/2	39	38 1/2	
Wheat and Rye	.60	46 1/2	46	45	44 1/2	44	43 1/2	
Wheat, Barley and Rye	.55	41 1/2	41	40	39 1/2	39	38 1/2	

1, 2 or 3 Durum and Spring	.70	56 1/2	56	55	54 1/2	54	53 1/2	
4 Durum and Spring	.60	46 1/2	46	45	44 1/2	44	43 1/2	
5 or 6 Durum and Spring	.58	44 1/2	44	43	42 1/2	42	41 1/2	
Spring and Durum	.65	51 1/2	51	50	49 1/2	49	48 1/2	
Spring and Kota	.65	51 1/2	51	50	49 1/2	49	48 1/2	
Kota and Spring	.65	51 1/2	51	50	49 1/2	49	48 1/2	
Kota and Durum	.65	51 1/2	51	50	49 1/2	49	48 1/2	
Durum and Kota	.65	51 1/2	51	50	49 1/2	49	48 1/2	
Red Durum and Amber Durum	.65	51 1/2	51	50	49 1/2	49	48 1/2	
Durum, Spring and Rye	.60	46 1/2	46	45	44 1/2	44	43 1/2	
Durum, Spring and Barley	.55	41 1/2	41	40	39 1/2	39	38 1/2	
Durum and Barley	.55	41 1/2	41	40	39 1/2	39	38 1/2	

The following discounts to apply on all Wheat and Wheat Mixtures:

Toughs	8c	under	straight	grade
Rejected	9c	"	"	"
Rejected Sprouted	9c	"	"	"
Smutty	12c	"	"	"
Damp	15c	"	"	"
Rejected X Heated	28c	"	"	"
Rejected X Rotten Kernels	30c	"	"	"
Musty	31c	"	"	"
Rejected X Fireburnt	40c	"	"	"
Rejected X Binburnt	40c	"	"	"

If for any reason Wheat should grade Tough Rejected Smutty, take the three spreads—8c for Tough, 9c for Rejected, and 12c for Smutty, or a total of 29c under the straight grade. For other combinations add together the various discounts as shown above.

THE SCOOP SHOVEL

Official Organ of MANITOBA CO-OPERATIVE WHEAT PRODUCERS LIMITED
MANITOBA WHEAT POOL

OFFICES: ELECTRIC RAILWAY CHAMBERS, WINNIPEG, MAN. TELEPHONE 88 601

COLIN H. BURNELL, President.

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Managing Editor—J. T. Hull

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CO-OPERATION—SERVICE AT COST

WINNIPEG, MANITOBA

SEPTEMBER, 1928

GET IN ANYWHERE

There is a story told about a general in the American Civil War. He was being hard pressed when reinforcements arrived. "Where shall I go into action," asked the commander of the reinforcements. "Get in anywhere," replied the general, "there's lovely fighting all along the line."

We are reminded of this story when we get letters from friends in the country asking if they should do this or the other thing to help along the cause. To all our friends we say: Get in anywhere; seize every opportunity that presents itself; don't let a chance go by to boost the Pool and the whole co-operative movement; there's lovely fighting all along the line.

The co-operative movement is a movement of militant democracy. It has gone from success to success because of the valiant spirits who, like Cromwell's Ironsides, "made some conscience of what they did." And, if you remember your history, Cromwell's Ironsides were never beaten. Nor will the co-operative movement ever be beaten; there will be a casualty here and there, but so long as men continue to do battle for social justice the man who has co-operation in his heart will be in the van.

There are many who said: The Pool has been lucky; wait till it runs into a big crop and a heavy fall of prices. It has run into a big crop and a heavy fall of prices, a fall that was accelerated by opponents of the Pool. It has for safety's sake reduced the initial price on wheat to 85 cents a bushel. And the contracts are rolling in by the hundreds (see the Secretary's page), and we get letters saying: "The right thing to do"; "it was only good business"; "that's all right, we've a year to go yet"; "all the criticism is from non-Poolers," and so on. The militant spirit and the fighting heart are in our Pool members, and he who stands firm now is helping to plant the roots of the co-operative movement so deep in our soil that no storms will ever dislodge them.

And so we repeat to our friends this is a good time to do your bit for the cause. "Get in anywhere: there's lovely fighting all along the line."

THAT CARRY OVER LIE

On another page of The Scoop Shovel will be found a letter which originally appeared in the Melita New Era, in reply to an editorial in that paper criticizing the Pool. The same paper in its issue of August 30 contains another article reflecting

on the Pool, under the title "What a wheat surplus did," the first part of which reads as follows:

One of the great dangers to which farmers' co-operatives are exposed, says the Portland Oregonian, has been realized by the grain growers of Canada since their co-operative company held over eighty-seven million bushels of wheat from the crop of 1927 to be sold in the season of 1928. With another crop of almost half a billion bushels in sight, they have in prospect another surplus to add to the carryover. Menaced by a double Canadian surplus, down went the price of wheat, not only in Canada but in the United States and Europe. The probability is that Canada will realize less in the aggregate from the 1927 surplus and the 1928 crop combined than it would have realized by selling the 1927 surplus at prevailing prices before the 1928 crop (estimate?) was made.

Here we have a Manitoba country paper going all the way to Oregon to find material to publish that is apparently damaging to the Pool. The office of the Central Selling Agency of the Pool is about 60 miles from Melita, but the editor of The New Era evidently prefers to go two thousand miles away from home to get his news about an organization of which a large number of his readers are members and loyal supporters, and the news he likes to get is of the manufactured kind.

The statement that the Pool had a carry-over of 87,000,000 bushels from the 1927-28 crop is not true. The statement that the price of wheat fell because of a large carry-over held by the Pool is not true. The large stocks, as a matter of fact, were held by the private trade, not the Pool. There is not a word of truth in the report, so sedulously spread by opponents of the Pool, that the Pool was caught in the slump with heavy stocks on hand. In the public statement announcing the reduction of the initial price to 85 cents, E. B. Ramsay, manager of the Central Selling Agency, said:

"We are starting the new crop year practically sold out. The rumors which have been circulated during the past summer in respect to the large stocks of wheat held by the Pool are, therefore, entirely refuted."

In a public statement in connection with the same matter, A. J. McPhail, president of the Central Selling Agency said:

Stocks of Pool wheat this year at the end of June were almost exactly the same as were the stocks of Pool wheat last year at the end of July, even in the face of Pool deliveries 30,000,000 bushels greater than from the previous crop.

If The New Era wants to get closer figures it may turn to the annual report of the Central Selling Agency, 1927, and it will find that Pool stocks at the end of July, 1927, were 7,418,971 bushels. How much mathematical ability does it require to figure out that if the Pool had only about 7,500,000 bush-

els on hand at the end of June this year it could not have 87,000,000 bushels at the end of July? Is it not also very obvious that the people who talked so informally about the Pool stocks of from 75,000,000 to 87,000,000 bushels drew freely upon their imagination and all for the purpose of injuring the Pool.

Other papers in the province have reprinted that article from the Portland Oregonian and, in the nicest way, we invite them to tell their readers the truth now that they have it squarely before them.

PROTECTION AGAINST RISKS

Recent British visitors to Canada have taken great pains to explain what is frequently referred to as the "dole" paid to British unemployed. This dole is the benefit from unemployment insurance, and the premiums for this insurance come from three sources; employees, employers and the state.

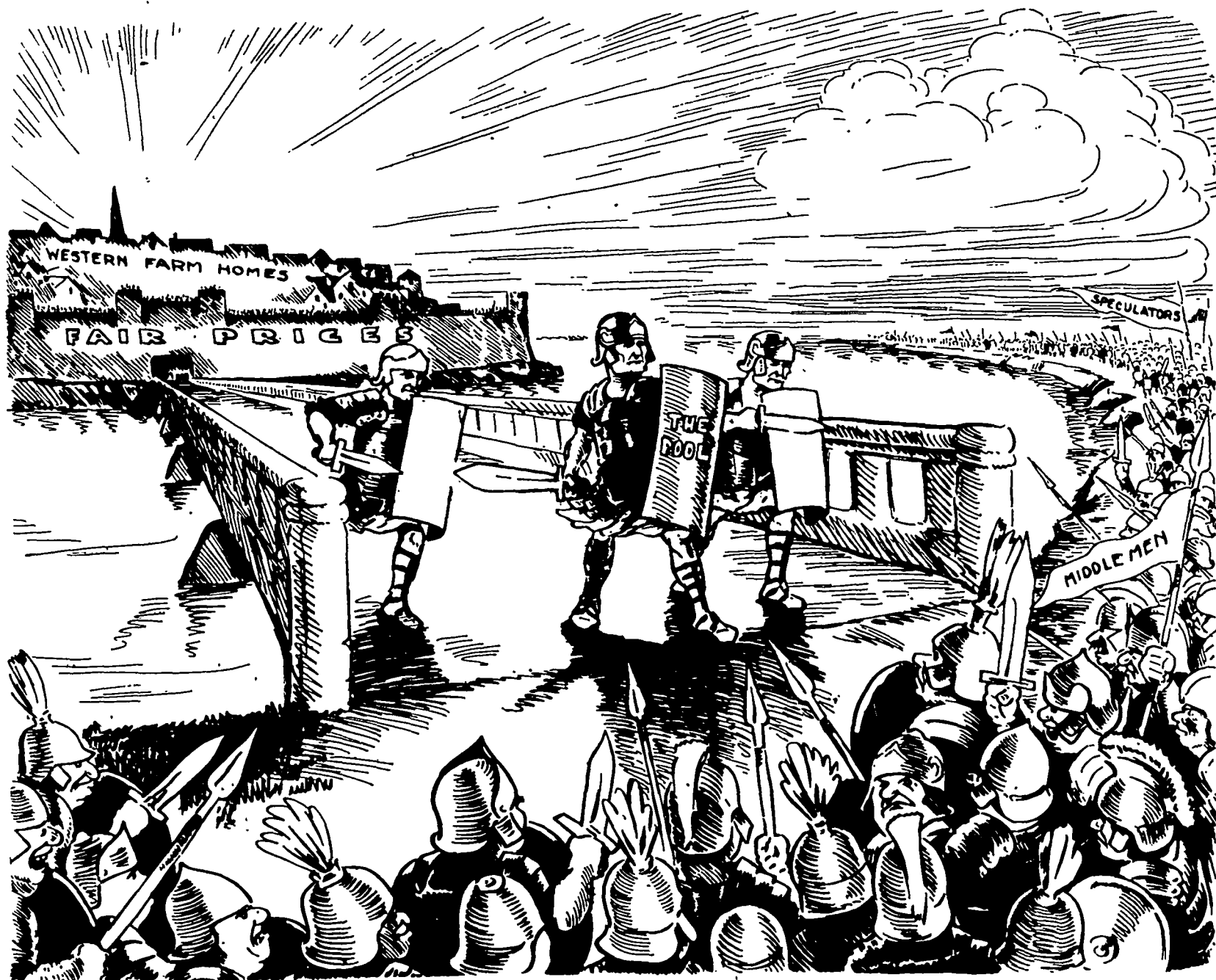
There is a disposition in some quarters to look upon old age pensions, unemployment insurance, and such-like social measures as merely a form of charity, and an eastern farmers' paper says that farmers look after themselves in these respects and other people should do the same. That is the old individualist argument and it does not fit the facts.

Take for example unemployment insurance: this

is simply protection against loss of income from causes beyond the control of the individual. The farmer is more exposed to contingencies of this kind than any other class, and it is utterly impossible for him to protect himself against the many and varied accidents which may deprive him of the fruit of a year's work. Instead of railing against measures intended to make the accidents of industry a lien upon the economic system, the farmer should be devising plans whereby his own vocation could come within such a lien.

Surely in this day and age it is the duty of society itself to see that those who work in its service receive a decent living. The economic system ought to be so ordered that no man shall be left to starve who gives or is ready to give socially necessary services. The farmer who has given a year's work to society has a moral lien upon society to that extent and the attitude of the farmers to a question like that of unemployment insurance should be one of insistence that agriculture should be included in any scheme which involves state aid. It would not be impossible, in fact it is quite possible, to work out a scheme which would take out of the life of the farmer the worry and the fear which arise from the numerous natural risks which farming must face.

HORATIUS—UP-TO-DATE



"Now who will stand on either hand and hold the bridge with me?"



By F. W. RANSOM, Secretary.

ATTITUDE OF MORTGAGE COMPANIES

Mortgage companies will not interfere with the right of the grower to deliver his grain to the Pool. Definite and satisfactory assurances to this effect have been received from the management of the majority of mortgage companies operating in this province. They all made it clear that, so far as they are concerned, the grower is free to market his grain in what ever way he may desire. This applies to not only the grower's own share of his crop but also to any share to which the mortgage company may be entitled under lease or otherwise. Growers should understand, therefore, that the general policy and the usual practice of mortgage companies is to refrain from interfering in any way with the delivery of grain through the Pool. If any grower should experience any such interference, he should understand that his case is being dealt with as an exception to the general rule, and he should expect to be given some good and sufficient reason why he should not be accorded the same treatment as is being shown to the great majority of the other growers.

So far as the management of the mortgage companies is concerned, there is no question about their position; they have no desire to interfere with the grower's freedom nor to insist upon the mortgage company's share of crop being marketed otherwise than in accordance with the grower's own wishes. Any grower upon whom pressure may be brought to bear by any individual with a view to forcing that grower to market his grain outside the Pool should realize that he will receive a sympathetic hearing from the management of the loan company, and he should at once place himself in communication with such management, giving particulars of his case, or he may communicate with the Pool office, and we will give him our assistance.

ANNUAL MEETING

The fifth annual general meeting of Manitoba Co-operative Wheat Producers, Limited, will be held at Brandon, on Tuesday, November 6th, 1928. The place of the meeting is the City Hall, and the hour 10.00 a.m.

Copies of the resolutions passed by all the locals were sent to each of the secretaries recently. As soon after threshing as is reasonably convenient, the

local secretary should call meeting of the officers of the local board, the delegates, and any other Pool members who are interested, to discuss these resolutions, so that the delegates may be properly informed as to the matters coming up at the annual general meeting, and as to the attitude of the local which they represent, on these matters.

CO-OPERATION AMONG THE NON-ENGLISH

By Fieldman Vincent Poloway.

I purpose in this article to give a brief sketch of the existing situation pertaining to the Pool among the non-English farmers, viz.: Ukrainians, Poles and others in the province of Manitoba. Having had two years experience as a fieldman, I should be in a position to picture the conditions without any undue exaggeration, and thus convey first-hand information to all the members of the Pool, who, either through isolation or remoteness, may not be conversant with the co-operative spirit of the non-English farmer and his attitude towards the Pool.

In order that the readers may appreciate the article better, it would be well to give an approximate estimate of the extent of settlement in the province, location, acreage under cultivation and number that are in the Pool. The settlement is spread through some twenty rural municipalities and unorganized territory bordering on the Duck and Riding Mountains, with smaller districts north-east and south of Winnipeg. A conservative figure of those actively engaged in grain production would be in the neighborhood of six thousand. Size of individual farm would range from twenty-five to six hundred acres under cultivation. The average size of a farm would be eighty acres. Membership in the Wheat and Coarse Grain Pools is close to two thousand, with a fair representation in other co-operatives that are operating in the province.

A glance at the foregoing paragraph would suggest to a casual reader that the Ukrainians and others have no strong inclination towards the co-operative movement. I venture to say that if these people have not responded as they should have, it would hardly be fair to attribute the indifference to selfishness or individual characteristics of the people in general. I maintain that it is simply lack of knowledge, which applies to the English-speaking farmer as well, who refuses to co-operate with

his neighbor in an effort to secure the power of collective bargaining for a better standard of living.

I might say that in order to launch successfully such a huge enterprise as the Canadian Pools, it took years of education and organization. The non-English farmer, through lack of leadership, isolation and various other reasons was wholly unprepared to enter into the ranks of intelligent co-operators, who were thoroughly imbued with the spirit of co-operation. Literally speaking, most of them were virtually swept off their feet by the incoming tide of enthusiasm created by the Pool movement at its inception. A large number signed the contract without the least conception, with the result that dissatisfaction and disloyalty followed.

The Ukrainians, during the after-war boom, began organizing co-operative stores, flour mills and elevators which, it is to be regretted have failed since, and those that were caught in the pinch are wary and cautious lest the Pool should fare likewise. I might add that it is exceedingly difficult to obtain signers in some districts on that account.

The opponents of the Pool, working along the lines of least resistance, took advantage of the non-English farmer, who was less informed on the average, and whispered into his ear dire misrepresentations, undermining the confidence in the Pool. At one time the country was practically flooded with pamphlets printed in the mother tongue so that it would appeal better. It is true that the Pool is carrying on an intensive educational campaign, through various mediums, such as Scoop Shovel, weekly papers, radio and co-operative literature, but unfortunately only a very small percentage of the non-English farmers benefit by the information put out for lack of thorough knowledge of English, so that the bulk of the educational work rests with the fieldman as the only medium through which information may be obtained.

Despite the difficulties with which we have to contend, it may be gratifying to know that the Pool spirit is steadily gaining ground through enrollment of new members; and we can boast of a number of convinced co-operators in every district who will aid considerably in strengthening the movement.

I might add that other co-ops. are doing well in the non-English districts. For example Sifton shipped 49,000 lbs. of dressed poultry through the Poultry Pool, which constituted a record in the province.

The Manitoba Co-operative Dairies and the Manitoba Co-operative Livestock Producers also get a good share of business from these people.

In concluding I want to say that with all things equal the Ukrainians and other non-English farmers of Western Canada are second to none when it comes to co-operation, but as long as there are others who claim to know, and in fact ought to know better, and continue to remain on the fence, we cannot hope for a solid Pool in the near future. Educational work will ultimately overcome all obstacles, and the indifferent and selfish element will join the co-operative ranks, realizing that only through united effort and mutual aid lies the road of economic emancipation.

BREAKING RECORDS

Receipts of contracts at the Pool office pass all records with the exception, perhaps, of the first organizing period in March and April, 1924. The membership today is higher than ever before. Note these figures:

New contracts received month of August	1,070
Renewals, 1924-27 wheat contracts, August	473
New contracts, week of September 1st-7th.	673
Renewals, week of September 1st-7th	235
New contracts, week of September 8th-14th	283
Renewals, week of September 8th-14th	63

2,797

Total contracts to September 14th32,943

Total membership to September 14th19,340

Over 200 contracts came in today (Sept. 14th)—these are not counted in the above.

FIELD SERVICE

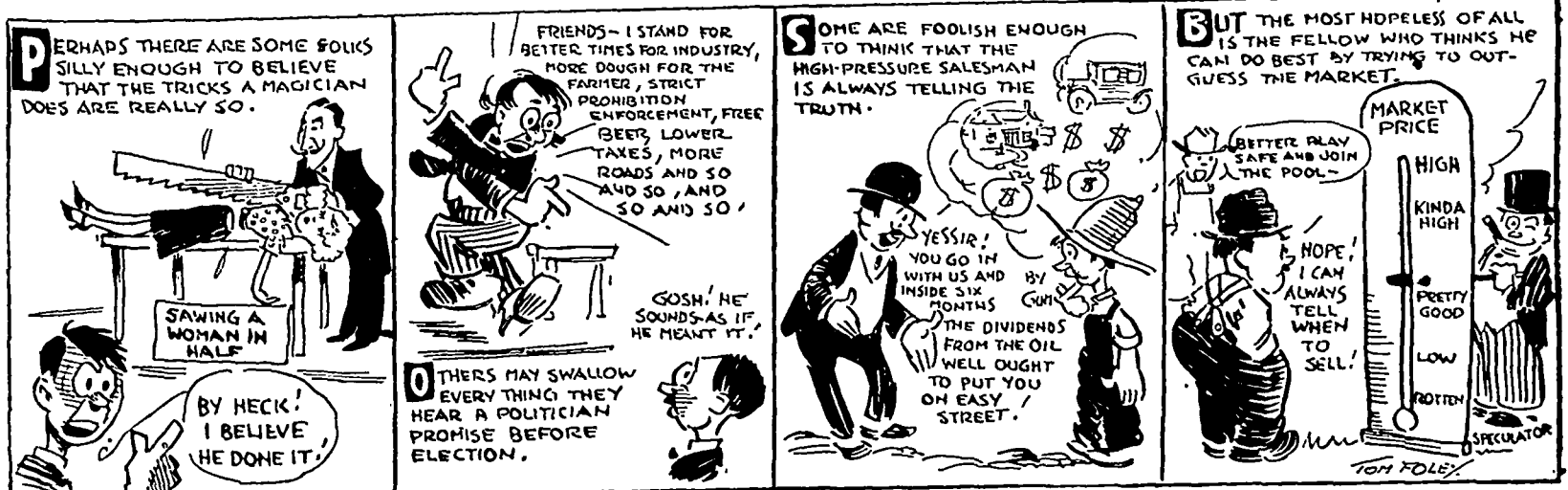
A summary of the activities of the seven fieldmen for the month of August, shows among other things: 410 contracts secured; 81 meetings held with an attendance of 963; 1,347 members and other farmers visited.

LOADING ASSOCIATIONS

To September 1st, 60 loading associations have been organized with a membership of 705, 72 of whom are new members, and representing 101 new wheat contracts, 206 new coarse grain contracts, and an acreage of 89,182.

ILLUSTRATED LECTURES ON CO-OPERATION—

By Tom Foley.



Pool Local Officials

Here follow the names of the officers and committee men on the local boards. Each of them represents a shipping point in the municipality.

Supplies have been sent to all these officers as follows: Shipping bills and advice of shipment forms (excepting those at Pool elevator points) permits for feed or seed grain and stationery.

If you want shipping bills for your platform loaded grain, a permit to sell your grain for feed or seed, information on the Pool, or to have any matter discussed by your local board, then 'phone up or get in touch with the representative of your shipping point or the chairman or secretary of your local or write to this office.

SECRETARIES OF LOCALS

Local	Secretary	Post Office
Archie	A. A. Linner	Manson.
Albert	E. H. Malmgren	Broomhill
Arthur	N. House	Melita
Argyle	Eric Paddock	Baldur
Assiniboia	Not Reported	
Bifrost	S. O. Oddleifson	Arborg
Birtle	J. W. Ewbank	Birtle
Blanshard	Chas. E. Winstone	McConnell
Brokenhead	Jullian C. Ilchena	Cromwell
Brenda	J. L. Stewart	Goodlands
Boulton	Jas. Jackson	Inglis
Clanwilliam	L. Lofgren	Erickson
Cartier & St. Francis	H. C. Payment	Elie
Cameron	Not Reported	
Cornwallis	J. E. Fardoe	Drawer 1504 Brandon
South Cypress	J. Witherspoon	Glenboro
North Cypress	Not Reported	
Daly	G. L. Davies	Rapid City (R.R.1)
Dauphin	B. F. Boughen	Dauphin (R.R.1)
Dufferin	J. F. Russell	Carman (R.R.1)
De Salaberry	Roy Tolton	Otterburne
Edward	Barnard Robinson	Lyleton
Elton	J. De Mitchell	Douglas
Ethelbert	M. A. Lesiuk	Mink Creek
Eriksdale	W. Allen	Pine View
Ellice	R. J. Irwin	Foxwarren
Fisher Branch	Adam Malenchak	Fisher Branch
Franklin	A. C. Hunter	Green Ridge
Glenella	W. Tompkins	Glenella
Grey	Jas. Shearer	Elm Creek
Grandrview	G. P. Cruickshank	Grandrview

Local	Secretary	Post Office
Gilbert Plains	Henry Bell	Gilbert Plains
Glenwood	J. H. Messenger	Sorris
Hamiota	A. D. McConnell	Hamiota
Harrison	E. A. Coutts	Newdale
Hillsburgh	H. Y. Jaasund	Bield
Lakeview	John Valdimarson	Langruth
Louise	Not Reported	
Lawrence	Jake Heesaker	Million
Langford	F. A. Sirett	Franklin (R.R.2)
Lansdowne	Lew G. Thomson	Arden
Lorne	W. J. Simpson	Swan Lake
Morton	Cliff Mains	Boissevain
Minto	H. Jackson	Franklin (R.R.1)
Minitonas	A. Gourlay	Minitonas
Mossy River	Not Reported	
Montcalm	K. A. Irvine	Letellier
Miniota	V. E. G. Little	Decker
Morris	H. Clubb	Morris
MacDonald	Not Reported	
McCreary	Wm. Riddell	McCreary
North Norfolk	L. Sinclair	Austin
South Norfolk	J. A. Anstey	Trebene
Ochre River	H. B. Blaine	Makinak
Oakland	J. B. Rome	Nesbitt
Odanab	H. Beaumont	Cordova
Portage la Prairie	J. W. Dunfield	Portage (R.R.5)
Pembina	J. T. Carter	Manitou
Pipestone	D. J. Brownlee	Sinclair
Riverside	Arthur Lamb	Durrea
Roblin	B. E. Davidson	Cartwright
Rosser	J. W. Morrison, Box 243	R.R.2, Wpg.
Rosburn	L. Lawless	Rosburn
Roland	J. J. McMahon	Roland

Local	Secretary	Post Office
Rosedale	E. Grover	Birnie
Russell	L. C. Boulton	Russell
Rhineland	Aaron Klaasen	Gretna
Rockwood	P. H. Anderson	Argyle
Shell River	Mervyn Evans	Makaroff
Strathclair	Jos. Morton	Elphinstone
Strathcona	J. Horrocks	Belmont
St. Clements	J. D. Wall	East Selkirk
Sifton	L. V. Robson	Deleau (Box 317, R.R.1)
Saskatchewan	Thos. C. Bramley	Rapid City
Swan River	W. S. Gable	Harlington
Ste. Rose	Jos. Molgat	Ste. Rose
Stanley	Robt. Laing	Darlingford (R.R. 1)
Springfield	P. H. Hudson	Dugald (Box 317, R.R.1)
Shoal Lake	W. Paterson	Kelroe
Silver Creek	R. H. Pritchard	Angusville
Shellmouth	F. G. Richardson	Dropmore
St. Andrews	Clifford Stevenson	Petersfield
Siglines	Not Reported	
Tache & Richot	S. Marcoux	Lorette
Tompson	W. R. Compton	Darlingford (R.R.2)
Turtle Mountain	J. W. Ramsay	Killaney
Victoria	J. N. Barker	Holland
Woodworth	D. Noble	Lenore
Westbourne	W. P. Chandler	Gladstone
Winchester	R. Barrett	Deloraine
Whitehead	Jas. Topham	Kemnay
Whitewater	W. F. Popple	Minto
Woodlands	R. K. Wilkes	Reaburn
Wallace	D. J. Reid	Hargrave

LOCAL COMMITTEE MEN

ARCHIE

Shipping Point	Name	Address
Willen	D. W. T. Rowan	Willen
Clingan Sdg	Lewis Hendry	McAuley
McAuley	Robt. Marshall	McAuley
McAuley	B. B. Friesen	McAuley
Manson	H. L. Asselstine	Manson

ALBERT

Tilston	Wm. Jones	Tilston
Broomhill	F. Oberlin	Broomhill
Napinka or Bede	Ben Greenly	Pipestone
Reston	Jack Henderson	Reston
Broomhill	Walter Seed	Broomhill

ARTHUR

Coulter	Wm. Bell	Coulter
Cameron	H. Downey	Coultervale
Melita	Chas. Kontzie	Melita
Melita	Geo. Anderson	Melita
Dalry	Frank Oliver	Waskada.

ARGYLE

Baldur	T. Johnson	Baldur
Greenway	G. French	Greenway
Glenora	Bruce Frazer	Glenora
Neelin	W. Mabon	Neelin

ASSINIBOIA

Not Reported

BIFROST

Arborg	S. O. Oddleifson	Arborg
Fisher Branch	Arthur Hibbert	Sylvan

BLANSHARD

Oak River	C. G. Sparling	Oak River
Cardale	F. H. Reid	Cardale
Brumlie	C. O. Hyndman	Cardale
Floors	Arthur Gill	Pettapiece
Pettapiece	George Short	Pettapiece
Mile 48 Sdg.	P. W. Thompson	Oak River
McConnell	C. C. Brown	McConnell
Norman	Robt. Neal	Bradwardine

BIRTLE

Shipping Point	Name	Address
Foxwarren	Isaac McLellan	Foxwarren
Sokgirth	O. Workman	Sokgirth
Birtle	D. McLennan	Birtle
Wattsvie Siding	Isaac Crew	Birtle
Isabella	W. Mallard	Decker

BOUTON

Inglis	Herb Adams	Inglis
Endcliffe	David Fisher	Russell
Inglis	K. Smith	Inglis
Inglis	Robt. Mack	Inglis
Cracknell	J. L. McLennan	Cracknell

BROKENHEAD

Clover leaf	Adam Matheson	Cloverleaf
Beausejour	H. Bush	Beausejour
Tyndall	C. Barclay	Tyndall
Lydiatt	F. Schmall	Lydiatt
St. Orens	V. Towle	St. Orens
Beausejour	Joe Palecek	Brokenhead

BRENDA

Waskada	R. Crome	Waskada
Goodlands	J. G. Corbett	Goodlands
Leighton Sdg.	H. Connor	Deloraine
Medora	R. M. Stewart	Medora
Dalry	Edwin Konzie	Waskada

CLANWILLIAM

Erickson	P. K. Peterson	Erickson
Crocis	M. Usicke	Erickson
Rackham	D. Grant	Erickson

CARTIER AND ST. FRANCIS

Elie	E. Trumbula	Elie
N. Elie	H. Desilets	Elie
Benanj	W. Legault	Elie
Dacotah	C. H. Jarris	Dacotah
Dugas	A. T. Lachance	St. Eustache
Cabot	P. Laidlaw	Starbuck
White Plains		
Calrin	R. E. Rasmussen	Starbuck
Beaudry		

CAMERON

Shipping Point	Name	Address
Not Reported		

CORNWALLIS

McKezra	Leslie Jamieson	Hayfield
Chater	M. Thiery	Chater
Brandon	H. Thornton	R.R. 3 Brandon
Shilo	C. Wardell	Brandon
Martinville	W. Y. Roddick	R.R. 4 Brandon
Leon	Geo. Boles	R.R. 4 Brandon

CYPRESS, SOUTH

Chaucer	W. Dewart	Stockton
Stockton	A. Anderson	Stockton
Glenboro	J. Witherspoon	Glenboro
Cypress River	Wm. Davidson	Cypress River

CYPRESS, NORTH

Not Reported

DALY

Bradwardine	D. Ruse	Bradwardine
Wheatland	B. Nunn	Wheatland
Myra	J. Shanks	Rivers
Rivers	C. McFadden	Rivers
Pendennis	Fred D. Clark	R.R. 3 Brandon
Carnegie	E. E. Chapman	R.R. 3 Brandon
Alloway	W. T. Dyer	Bradwardine
Levine	W. Wareham	Rivers

DAUPHIN

Dauphin	John Seale	Box 479, Dauphin
Kilty	A. J. Boughen	R.R. 1 Dauphin
Valley River	B. F. Boughen	R.R. 1 Dauphin
Sifton	John Litowitz	Sifton
Fishing River	John Ewaschshyn	Fishing River

DUFFERIN

Graysville	Joe Morrison	Graysville
Roseisle	C. P. Landles	Roseisle
Barnsley	Arthur Cooper	R.R.1 Carman
Stephenfield	W. C. Gillingham	Stephenfield
Homewood	Wm. Woods	Homewood
Carman	A. Larson	Carman

DE SALABERRY

Shipping Point Name Address
Otterburna H. R. Reynolds Otterburne
Dufrost W. Pelouquin St. Malo
Carey O. Pelouquin St. Pierre

EDWARD

Pierson W. Willey Pierson
Pierson R. Melvin Pierson
Lyleton R. Stinson Lyleton
Elva W. Armitage Elva
Lyleton J. Parsons Lyleton

ELTON

Justice A. Powell Justice
Forrest A. K. Cole R.R. 5 Brandon
Knox A. E. Rogers R.R. 2 Brandon
Douglas J. De Mitchell Douglas
Varcoe J. S. Farmer Rapid City
Chater G. E. Richard R.R. 5 Brandon

ETHELBERT

Ethelbert D. Wolochatuk Ethelbert
Garland P. H. Mikawy Garland
Pine River J. Chunick Pine River

ERIKSDALE

Eriksdale W. Smith Eriksdale
Mulvihill O. Brandstrom Eriksdale
Deerborn A. L. Carlson Eriksdale

ELLICE

Wellwyn J. Traquair Welwyn, Sask.
Binscarth W. Bromfield Binscarth
Lazare G. Harris St. Lazare
Wattsvlew W. T. McDonald Wattsvlew
Chillon F. C. Ryan Foxwarren
Foxwarren F. Cooper Foxwarren

FISHER BRANCH

Fisher Branch Wm. Smith Fisher Branch
Fisher Branch M. McAnnary Fisher Branch

FRANKLIN

Ridgeville W. Craig Ridgeville
Dominion City W. S. Scott Dominion City
Arnaud Lloyd Baskerville Dominion City
Riordan Geo. Dawson Emerson
Gravel Pit Siding Thos. Stewart Woodmore

GLENELLA

Riding Mountain G. F. Allen Glenella
Glenella Ed. Hanke Walderssee
Glenella Fritz Langseth Glenella
Glenella C. Merrick Glenella
Glenella Dan Scott Glenella
Glenella Ed. Kelm Walderssee
Tenby J. Griffiths Tenby

GREY

Fannystalle W. R. Sluggett Fannystalle
Culross Geo. Tully Culross
Elm Creek J. O. Carter Elm Creek

GRANDVIEW

Dutton Siding E. J. Bell Grandview
Meharry J. Cruickshank Grandview
Grandview W. F. Powell Grandview
Grandview J. McDermott Grandview

GILBERT PLAINS

Ashville James Green Ashville
Ashville Paul Olernick Ashville
Dutton J. R. Dutton Gilbert Plains
Gilbert Plains C. C. Baker Gilbert Plains
Gilbert Plains Geo. Dow Gilbert Plains

GLENWOOD

Souris W. H. Hicks Souris
Hebron W. Richardson Carroll
Beverly T. N. Smith Souris
Newstead A. Lovatt Souris
Congreve W. J. Barclay Souris
Diamond A. Webster Carroll
Hayfield W. J. Whitley Hayfield
Menteth R. Smith Menteth
Switzer F. C. Sauderson Souris
Buncloidy J. Mote Souris

HAMIOTA

Hamiota A. D. McConnell Hamiota
Oakner Geo. Y. Rankin Oakner
Pope Clare Anderson Pope
McConnell A. J. McConnell McConnell
Decker D. Whyte Decker
Lavinia O. Tremaine Lavinia
A'fretta E. W. McConnell Hamiota
Pitlochrie A. L. Sutherland Hamiota
Chumach J. G. Stewart Hamiota

HARRISON

Newdale R. H. Dennison Newdale
Sandy Lake Alex Burdeny Sandy Lake
Rackham Frank Chasko Rackham

HILLSBURG

Bield A. L. Anderson Bield
Bield Clare McDowell Bield
Shortdale William Clark Shortdale
Sbevlia Orman Ballard Sbevlia

LAKEVIEW

Langruth John Valdimarson Langruth
Lakeland John Carson Langruth
Embury G. F. Thordarson Langruth
Amaranth H. Mayor Amaranth
Alonsa W. Wilson Alonsa

LOUISE

Not Reported

LAWRENCE

Shipping Point Name Address
Rorketbn Wm. G. Lacey Rorketbn
Magnet Wm. Budd Magnet
Rorketbn Thos. Biletski Moose Bay
Magnet W. J. Booth East Bay
Rorketbn Paul Halka Volga

LANGFORD

Neepawa John McLaren Neepawa
Haanel C. B. Connell Neepawa
Osprey D. G. Strohman Neepawa
Halboro Peter Richardson Neepawa
Mentmore F. C. Drayson R.R. 2 Franklin
Hunmerston John Gibson Wellwood

LANSLOWNE

Keys Wm. Milne Keys
Arden Adam Thomson Arden
Helston R. McClure Helston
Lobbville Robt. Cantley Arden

LORNE

Mariapolis R. F. Lussier Mariapolis
Indian Springs W. J. Simpson Swan Lake
Swan Lake C. De Pape Swan Lake
Somerset H. W. Acheson Somerset
Cardinal M. Moreau Cardinal
Rlsteen J. P. Lusignan Somerset
Altamont Alphonse Vermere Altamont
Notre Dame J. B. Pantell Notre Dame

MORTON

Alcester & Orthez Cliff Mains Boissevain
Mountainside &
Whitewater M. Carlson Whitewater
Croll Roy Johnston Croll
Desford & Adelpa Thos. Harper Boissevain
Minto S. Maxwell Minto
Cadzow Fred Wright Boissevain
Wassewa Wm. McCorquodale Mountainside
Horton &
Fairburn Wm. S. Patterson Boissevain

MINTO

Bethany W. Grant Bethany
Clanwilliam E. Hanson Clanwilliam
Minnedosa H. Broome Minnedosa
Largs & Summit R. Delmage Minnedosa

MINITONAS

Swan River A. Fraser Swan River
Bowsman T. M. Smith Bowsman
Sevick J. M. Reynolds Lidstone
Minitonas Geo. Hayes Minitonas
Renwer T. T. Brown Renwer

MOSSY RIVER

Not Reported

MONTCALM

West Emerson E. Casselman Emerson
Christie Siding T. W. Smith Emerson
Letellier John Borteau Letellier
Martin Spur L. Fillion St. Jean
St. Jean Geo. St. Amant St. Jean
Hope Farm A. Apyotte St. Jean

MINIOTA

Beulah C. G. Graham Beulah
Isabella W. Bardwell Isabella
Decker H. Lints Decker
Crandall W. Coburn Crandall
Arrow River Archie Mitchell Arrow River
Miniota R. Peel Miniota
Reeder W. Lindsay Miniota
Rea W. Howard Miniota
Quadra C. Fleming Arrow River
Uno F. Bruce Uno

MORRIS

Morris L. Slater Morris
Moyer's Siding W. Davidson Morris
North Star H. Anderson Lowe Farm
Lowe Farm J. W. Wiens Lowe Farm
Sowell J. N. Dyck Lowe Farm
Sperling O. R. Brown Sperling
Union Point W. D. Taylor Union Point
Silver Plains M. J. Stevenson Silver Plains
Rosenort P. J. Loewen Rosenort
Swain's Spur M. Jas. Stevenson Box 75 Morris
Trump Siding H. F. Brandt Morris

MACDONALD

Not Reported

MCCREARY

Norgate &
Kelwood Irwin McLeod Norgate
McCreary Wallace Jackson McCreary
Glencairn J. B. Clements Glencairn
McCreary W. H. Butterfield McCreary

NORFOLK, NORTH

Bagot, Caye,
Ellsmith E. Towerzey Bagot
Pratt, Ladysmith A. Snaith Pratt
Austin, Panser L. Campbell Austin
Austin, Pine
Creek & Extra Geo. Hotel Austin
MacGregor F. Borton MacGregor
Deer A. Stirling MacGregor
Sidney, Firdale D. Smith Sidney
Arizona,
Gateside A. C. Sharpley Sidney
Beaver T. Annison Beaver
Lavenham A. Wright Lavenham
Rossendale W. Moffat Rossendale

NORFOLK, SOUTH

Shipping Point Name Address
Treherne J. W. Smith Treherne
Rathwell W. Wilson Rathwell
Notre Dame do
Lourdes Jos. De Roche Notre Dame
Lavenham C. Simpson Treherne

OCHRE RIVER

Ochre River John Lamb Ochre River
Makinak J. W. Reid Makinak

OAKLAND

Wawanesa W. Ralson Wawanesa
Elliotts F. J. Patterson Nesbitt
Glendenning
& Nesbitt C. Martin Nesbitt
Rounthwaite D. Oliver Rounthwaite
Carroll S. Latcham Carroll

ODANAH

Cordova T. W. Wood Cordova
Moore Park S. H. Beattie Moore Park
Rufford Axel Anderson R.R. 1 Minnedosa
Minnedosa A. Gustafson Minnedosa
Franklin O. Douglas Franklin

PORTAGE LA PRAIRIE

Portage Jas. McKenzie Portage
Alpha Siding Jas. Stanger Portage
Townline John Gray Portage
Oakland J. W. Hardy Oakland
McDonald N. Elgert MacDonald
Edwin W. S. Rogers Edwin
Burnside Gordon Troop Burnside
MacArthur Sdg. John Wallace R.R. 4 Portage
Bloom B. W. Crosland R.R. 5 Portage
Rignold J. N. Dunfield R.R. 6 Portage
Dicken's Siding W. Gabraith R.R. 4 Portage
Longburn F. McArthur Longburn
Fulton Siding Thos. Robinson MacDonald
Rossendale Colin Parker Rossendale
Fortier John Davies Fortier
Oakville W. F. Mawhinney Oakville
Newton Siding S. Coates Newton Siding
High Bluff M. G. Tidsbury High Bluff
Arona Allan Munro R.R. 4 Portage
Genest Siding Alex McKay R.R. 2 Portage
Hobson Siding J. D. McKenzie Portage
Tucker Siding Thos. Sanderson Portage
Curtis Siding Jos. Threadkill R.R. 3 Portage
Coney Siding D. A. McMillan R.R. 5 Portage
Lelant Siding Thos. Ferguson Rossendale
Huddestone Sdg. Fletcher Wilkinson R.R. 2 Portage
Poplar Point R. Harper Poplar Point

PEMBINA

Manitou W. H. McKinney Manitou
Snowflake E. Fairburn Snowflake
Kaleida W. W. Maloney Kaleida
La Riviere Fred Horn La Riviere
Somerset A. Howarth Somerset
Binney Jas. Wray Manitou
Darlingford Sam Forrest Darlingford
Windygates Isaac Keown Windygates

ROLAND

Roland Elgin Barkley Roland
Graham Mason Young Roland
Jordan Siding Wm. Muir Roland
Heenan Siding John T. Cameron Roland
Kronsgart J. J. Hoggie Plum Coulee
Myrtle Earl Hodgson Myrtle

ROSEDALE

Kelwood J. N. Poole Kelwood
Riding Mountain N. Tyler Riding Mountain
Birnie G. Lang Birnie
Eden R. Scott Eden
Howden V. Grainger Neepawa
Springhill F. Harper Franklin
Franklin W. J. Rathe Franklin

RUSSELL

Binscarth Howard Bailey Binscarth
Millwood Carl Biley Millwood
Harrowby Ture Soderstrom Harrowby
Penrith Siding Archie Brown Binscarth
Russell Jas. Rea, Jr Russell

RHINELAND

Crystal Siding D. Klaasen Halgstadt
Emerson Jet C. Buhr Gretna
Altona John Siemens Altona
Horndean John J. Siemens Horndean
Plum Coulee J. W. Glesbrecht Plum Coulee
Gretna John Klaasen Gretna

ROCKWOOD

Tculon F. W. London Tculon
Guntton E. Fraser Guntton
Balmoral Reg Mains Balmoral
Stonewall W. Montgomery Stonewall
Argyle E. J. Miller Argyle
Ekhart Alex Buchanan Ekhart

ROBLIN

Mather John Moore Mather
Cartwright R. H. Robertson Cartwright
Louisa Siding John Leece Holmfild

PIPESTONE

Pipestone J. G. Lothian Pipestone
Reston T. Pierce Reston
Ewart R. Reid Ebor
Ewart E. J. Guthrie Reson
Woodnorth J. Mathewson Woodnorth
Cromer H. McKenzie Cromer
Linklater W. Nolan Reston

RIVERSIDE

Table with columns: Shipping Point, Name, Address. Includes entries for Dunrea, Margaret, Dunrea, Dunrea, Dunrea.

ROSSER

Table with columns: Shipping Point, Name, Address. Includes entries for Moore, Lilyfield, Gordon, Bergen, Stony Mountain, Grosse Isle.

ROSSBURN

Table with columns: Shipping Point, Name, Address. Includes entries for Rossburn, Vista, Birdtail, Rossburn.

SHELL RIVER

Table with columns: Shipping Point, Name, Address. Includes entries for Togo, Deepdale, Makaroff, Roblin, Deepdale.

STRATHCLAIR

Table with columns: Shipping Point, Name, Address. Includes entries for Elphinstone, Ipswich, Glenforsyth, Menzie, Strathclair, Glossop.

STRATHCONA

Table with columns: Shipping Point, Name, Address. Includes entries for Hilton, Ninette, Belmont, Neelin, Belmont.

ST. CLEMENTS

Table with columns: Shipping Point, Name, Address. Includes entries for Garson, East Selkirk, Semple, East Selkirk, Garson.

STE. ROSE

Table with columns: Shipping Point, Name, Address. Includes entries for Ste. Rose, Laurier, Ste. Rose.

SIFTON

Table with columns: Shipping Point, Name, Address. Includes entries for Deleau, Belleview, Oak Lake, Oak Lake, Belleview.

SWAN RIVER

Table with columns: Shipping Point, Name, Address. Includes entries for Benito, Durban, Kenville, Swan River, Bowsman.

STANLEY

Table with columns: Shipping Point, Name, Address. Includes entries for Thornhill, Morden, Haskett.

SPRINGFIELD

Table with columns: Shipping Point, Name, Address. Includes entries for Springfield & North Transcona, Anola, Dugald, Oak Bank, Hazelridge.

SHOAL LAKE

Table with columns: Shipping Point, Name, Address. Includes entries for Ipswich, Shoal Lake, Oakburn, Kelloe, Bryde.

SILVER CREEK

Table with columns: Shipping Point, Name, Address. Includes entries for Silverton, Silverton, Angusville, Angusville.

SHELLMOUTH

Table with columns: Shipping Point, Name, Address. Includes entries for Dropmore, Dropmore, McNutt, Shellmouth, Endcliffe, Inglis, Cracknell, Roblin.

SASKATCHEWAN

Table with columns: Shipping Point, Name, Address. Includes entries for Rapid City, Moline, Basswood, Riverdale, Pettapiece, Varcoe, Tremaine.

ST. ANDREWS

Table with columns: Shipping Point, Name, Address. Includes entries for Pigeon Bluff, Petersfield, Clandeboye, Petersfield.

SIGLUNES

Not Reported

TACHE & RITCOT

Table with columns: Shipping Point, Name, Address. Includes entries for Dufresne, Lorette, Lorette, Lorette.

THOMPSON

Table with columns: Shipping Point, Name, Address. Includes entries for Deerwood, Miami, Rosebank.

TURTLE MOUNTAIN

Table with columns: Shipping Point, Name, Address. Includes entries for Rhodes, Holmfield, Wakopa, Holmfield, Lena, Enterprise.

VICTORIA

Table with columns: Shipping Point, Name, Address. Includes entries for Pratt, Holland, Landseer, Cypress River, Cypress River.

WOODWORTH

Table with columns: Shipping Point, Name, Address. Includes entries for Lenore, Blossom, Kenton, Kenton, Harding, Oak Lake, Griswold.

WESTBOURNE

Table with columns: Shipping Point, Name, Address. Includes entries for Plumias, Ogilvie, Golden Stream, Mayfield, Katrime.

WINCHESTER

Table with columns: Shipping Point, Name, Address. Includes entries for Deloraine, Coatstone, Deloraine, Naples, Regent, Dand, Hathaway, Leighton, Liege.

WHITEHEAD

Table with columns: Shipping Point, Name, Address. Includes entries for Ashbury, Terence, Beresford & Merle, Alexander, Roseland, Kemnay, Rattray.

WHITEWATER

Table with columns: Shipping Point, Name, Address. Includes entries for Fairfax, Heaslip, Elgin, Minto, Elgin.

WOODLANDS

Table with columns: Shipping Point, Name, Address. Includes entries for Marquette, Warrenton, Reaburn, Argyle, Grosse Isle, Woodlands.

WALLACE

Table with columns: Shipping Point, Name, Address. Includes entries for Kirkella, Cromer, Butler, Hargrave, Virden, Elkhorn, Two Creeks, Harmsworth.

CHAIRMEN OF LOCALS

Table with columns: Local, Chairman, Post Office. Lists chairmen for various localities like Archie, Arthur, Albert, Argyle, Assinibola, Bifrost, Birtle, Blansbard, Brokenhead, Brenda, Boulton, Clanwilliam, Cartier & St. Francis, Cameron, Cornwallis, South Cypress, North Cypress, Daly, Dauphin, Dufferin, De Salaberry, Edward, Elton, Ethelbert, Eriksdale, Ethel, Fisher Branch, Franklin, Glenella, Grey.

Table with columns: Local, Chairman, Post Office. Lists chairmen for Grandview, Gilbert Plains, Glenwood, Hamiota, Harrison, Hillsburgh, Lakerville, Louise, Lawrence, Langford, Lansdowne, Lorne, Morton, Minto, Minitonas, Mossy River, Montcalm, Minota, Morris, MacDonald, McCreary, North Norfolk, South Norfolk, Ochre River, Oakland, Odanah, Portage la Prairie, Pembina, Pipestone, Riverside, Roblin, Rosser.

Table with columns: Local, Chairman, Post Office. Lists chairmen for Rosburn, Roland, Rosedale, Russell, Rhineland, Rockwood, Shell River, Strathclair, Strathcona, St. Clements, Sifton, Saskatchewan, Swan River, Ste. Rose, Stanley, Springfield, Shoal Lake, Silver Creek, Shellmouth, St. Andrews, Siglunes, Tache & Ritcot, Thompson, Turtle Mountain, Victoria, Woodworth, Westbourne, Winchester, Whitehead, Whitewater, Woodlands, Wallace.



THE CO-OPERATIVE MARKETING BOARD

Office—224 Parliament Buildings.

Telephone, 840 394

Members of the Board:

Hon. Albert Prefontaine, Chairman.	R. D. Colquette, Vice-Chairman.
F. W. Ransom.	H. C. Grant.
W. A. Landreth.	Geo. Brown.
G. W. Tovell.	

Secretary: John W. Ward.

(Conducted by John W. Ward, Secretary, The Co-operative Marketing Board.)

ALBERTA DAIRY POOL

After two or three years of experiment in which valuable experience has been gained, the dairy producers of Alberta have set up a new provincial pool which will co-ordinate the work previously undertaken by three separate and to some extent competing organizations. The old provincial dairy pool, formed in 1925, had a large membership, which, however, was so scattered over the province that it did not warrant the acquisition of creamery plants. The members naturally wanted service, and arrangements were made with a number of small plants (12 in 1926 and 40 in 1927), to handle their cream on a co-operative basis. According to the statements of the companies who operated these plants, they had a combined loss in 1927 of \$100,000, and the arrangement was terminated.

Meanwhile the Central Alberta Dairy Pool, with one large plant at Alix, halfway between Calgary and Edmonton, and its membership located near railway lines radiating from that point, in less than two years showed a profit of \$86,000, and demonstrated that the cost per pound of operating one creamery with over half a million pound volume was just one-half that of a creamery making only 100,000 pounds.

Southern Alberta at the same time had a large number of members in the provincial pool, without manufacturing facilities, and a smaller membership in the Calgary District Cream Producers' Association, with manufacturing facilities through a contract with a private company.

The new set-up provides three manufacturing plants located at Edmonton, Alix and Calgary, each separately owned by producers' associations, known as the Northern Alberta Dairy Pool, the Central Alberta Dairy Pool and the Southern Alberta Dairy Pool respectively, with the newly incorporated Alberta Co-operative Dairy Pool, Limited, as the central selling agency of the three manufacturing associations. The Province of Alberta, with its rich pastures and (sometimes) genial climate, produced over sixteen million pounds of creamery butter last year, having a larger output than either Manitoba or Saskatchewan, and each of the three plants acquired should have sufficient volume to reduce manufacturing costs to a minimum.

Our Alberta friends have evidently learned two important lessons—that the small creamery plant is not economical and that it pays co-operators to co-operate.

CO-OPERATIVE AIMS

"The agricultural co-operatives in the United States are engaged in a far-reaching programme which is vital to the welfare of agriculture," declared Chris. L. Christensen, in charge of the Division of Co-operative Marketing, U.S. Department of Agriculture, in an address recently.

"Co-operation among farmers is not an abstract theory but a practical way of applying better business methods to farming and marketing and an aid to rural development. It aims to go beyond the mere marketing of farm products and the purchase of farm supplies—to eliminate wastes in marketing and distribution, to set up standards by which farm products will be graded and sold, and to aid in adjusting production to market requirements."

ESSENTIALS OF SUCCESS

An enquiry was received at the office of The Co-operative Marketing Board a few days ago from a student of co-operation in the United States, asking us to list the elements necessary for co-operative success. Our list was as follows:

1. Need for, and opportunity to give, better or more economical service than is given by existing agencies.
2. Demand for co-operative organization by rank and file of those to be organized.
3. Active interest and participation in business by members.
4. A competent board of directors which will really direct.
5. Good management and proper accounting.
6. Democratic control.
7. Loyalty by members.
8. Education of members in principles of co-operation.
9. Adherence to the Rochdale plan of distribution of surplus.
10. Affiliation with similar organizations through membership in Co-operative Union or other appropriate national body.

No doubt this list can be improved upon or extended, and we shall be glad to receive suggestions from readers of this page. In the meantime it might pay members of co-operative associations in Manitoba to take the above items one by one and see how far the organizations to which they belong possess these essentials.

The POOL WOMAN



WHAT PRICE BEAUTY?

I have been looking through a book entitled "Nos-trums and Quackery," published by the American Medical Association in its campaign against the patent medicine and quackery evil, containing a mass of material collected in its investigation into cancer cures, consumption cures, health salts, tonics,



laxatives, and all the various patent medicines and cures with which we are all familiar. One part of this book attracted my attention particularly: the section on cosmetics. The use of cosmetics is almost as old as the human race, notwithstanding the opinions of people who believe

it to be a foible peculiar to the modern girl—in fact, the manufacturers of a certain well-known soap advertise that the ingredients of their soap were used by Cleopatra!

There is no doubt that the manufacture of cosmetics offers a splendid field for exploitation. In looking through the numerous magazines in circulation today no one can help noticing the mass of advertising devoted to cosmetics. The manufacture of face creams, powders, rouge, lipstick and other first-aids to beauty has become one of the mass production industries of the 20th century. The astonishing thing is that there are any homely women in the world when beauty is so easy to attain. Why be unlovely when by simply using the right kind of soap you can keep that school girl complexion forever? Radiant complexion, sparkling teeth, lustrous hair and bewitching eyes, all can be yours if you use the right brands of soap, toothpaste, shampoo and eyelash grower—and, according to the advertisements, they are all the right brands.

Most of the cosmetics are quite harmless and we may laugh at the extravagant claims under which they are sold. But some of the preparations are not only sold under unjustifiable claims, but are positively dangerous. This applies particularly

to hair dyes, skin bleaches and depilatories. Most of the hair dyes are advertised as "hair restorers," and their makers endeavor to give the impression that they depend for their action on harmless herbs such as henna or sage, which "restore" the color to the hair, when in reality their action is due to dangerous drugs—lead, silver or copper salts, which may poison the whole system. Another of the dangerous cosmetics is the skin bleach which is advertised to remove freckles and produce a skin of dazzling whiteness in a few days. Although these creams are usually sold under the claim that they will not injure the most delicate skin, they usually contain ammoniated mercury, a powerful caustic poison which may cause a serious burn. Of course, thousands of women use these preparations without experiencing any harmful effects, but nevertheless the danger is there, and I think they should know that there is a danger, and not be led to use them under the illusion that they are perfectly harmless. Manufacturers should be compelled to state the ingredients of their preparations on the label so that the public would know what it was buying, then if there were people who were willing to use cosmetics containing dangerous substances they would do so with their eyes open and fully realizing the risk they were running.

Bleaches which are slow in action are usually quite safe, and if you do not mind paying a substantial price for a few cents worth of borax and rose water there is no objection to buying them. Cold creams, powders and rouges are generally perfectly harmless, although they are sold under greatly exaggerated claims and at a price which is out of all proportion to the cost of making them. As an example of the tremendous profit made on cosmetics this book gives the case of a woman who started a mail order business with a beauty cream costing five cents a jar which she sold for five dollars a jar. The price of a preparation is no indication of its value; manufacturers seem to know the tendency of people to say, "well, it must be good at that price," and they fix the price accordingly with no regard to the actual value of the product. If manufacturers were compelled to state the ingredients on the label the public would not only know if the preparation contained injurious drugs, but they would know its actual value. Then, if the seeker for beauty voluntarily pays \$2 for six cents worth of glycerine and rose water—well, let us be beautiful at any cost! Anyway, we believe in liberty, and if liberty doesn't include the right to be foolish if you want to, of what use is it?

As to "Passing the Buck"

Apparently inspired by an editorial in the Melita New Era, one or two of Manitoba's country weekly newspapers have been talking somewhat vaguely about the Pool trying to "pass the buck." As they all harp on the same string we are reprinting below a reply to the Melita New Era which appeared in that paper on September 6. What is said therein is good for all the critics:

Winnipeg, Man.,
August 31, 1928.

The Editor,
The New Era.

In your issue of August 23, under the title "Passing the Buck," you comment upon a public statement issued by the United Farmers' of Canada, Saskatchewan section. Your comments may fairly be summarized thus:

"If the quantity of non-Pool wheat is the cause for the present decline in wheat prices that offers no obvious reason why the non-Pool farmer should be raked over the coals," because the farmers "have every right to market each crop through whatever channels they favor."

The Pool "spends too much money in its marketing machinery," and because of it "a large numbers of farmers" in the Melita district have "refused to sign up for another term."

If the Pool "cannot control its expenditures" and "live up to its obligations as the controlling factor in keeping prices at a high level" the number of non-Pool farmers will increase.

Your position, then, seems to be this: Farmers are under no obligation whatsoever to join the Pool, but the Pool as long as it has any members has an "obligation" to "keep prices at a high level." In other words, the Pool must "keep prices at a high level" no matter what volume of grain it handles, and the non-Pool farmer is fully entitled to take all the benefit from the high level sustained by the Pool without being in any way obligated to help in sustaining prices, nay, even while he is providing the means for frustrating the efforts of the Pool to sustain prices.

Would you consider that a fair argument if it were put in this

way? The New Era, as a newspaper, is under an obligation to give newspaper service whether or not it receives support from the community in which it circulates. It is under an obligation to give to those who do subscribe for it the services it would be able to give if it had the whole-

(Turn to Page 19)



THE WHITEST, LIGHTEST
1 LB.
**MAGIC
BAKING
POWDER**
CONTAINS NO ALUM

There is far more
**MAGIC
BAKING POWDER**
used in Canada than
of all other brands
combined

MADE IN CANADA
NO ALUM

E. W. GILLETT CO. LTD.
TORONTO, CAN.

Positive "MONEY BACK"
Guarantee in each bag.

Robin Hood flour is
milled from finest
selected hard spring
wheat--the cream of
Western Canada's crop

Robin Hood FLOUR





This page conducted by the **MANITOBA CO-OPERATIVE DAIRIES, LTD., WINNIPEG.**

President—G. Fjeldsted.

Vice-Pres.—W. Robson.

Sec.-Treas.—G. W. Tovell.

Solicitor—T. J. Murray.

Winnipeg Plant:

Manager—Alex McKay.

Brandon Plant:

Manager—Fred Ryles.

Directors:

J. M. Allen, Brandon

N. Breton, Lettlier.

J. A. Carnahan, Kemnay.

W. R. Wood, Winnipeg.

DON'T BE DECEIVED

The season of heavy production is drawing to a close and the total receipts will likely show another decrease as compared with last year, although this should not continue with the abundance of feed this fall together with improved markets. At this time of year we usually have some disturbance, due to

falling receipts. Some of the creamery men who are over ambitious to get ahead of their competitors start out with some scheme whereby they are going to do wonderful things for the producer if they will only support their particular plant. This year is no exception to the

rule as one of our large plants is out with a bonus scheme, having suddenly become generously inclined. The wise producer is not easily deceived as no person is giving you something for nothing; if he appears to be doing it you have only to remember that somebody must pay it, and no business can do it and live. The fact must always be brought out clearly that your cream and butter are not worth more than the market will pay, so that when any person offers you more than this for your product he is trying to deceive; he is, in fact, holding out a bait for the unwary.

The Co-op. Record

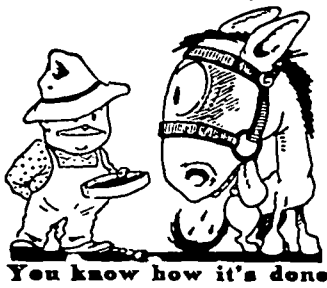
The Manitoba Co-operative Dairies has done business with the public for the past eight years, and we will leave the shipper to judge the value of what we have done for them. We might mention one year, not too remote: in 1927 we paid the shippers the full market price at all times and handled the business of the company so effectively that we were able to return to the shippers and shareholders one and one-quarter cents per pound fat for the total fat shipped by them during the year. We do not make any foolish promises but aim to treat all our shippers in a perfectly straight and honorable way. That is the only reason for us being here, as the plant and equipment belong to the people themselves. Why then should you, as a shipper, be stampeded into leaving your own company? If you have any complaints to make we are only too pleased to listen and explain. We are your employees, and our position depends on giving you satisfaction and

operating your business in a successful way. No private concern can possibly do as much for the producers as the producers can do for themselves in a well-organized and efficiently managed co-operative.

Government Grades All Cream

The only way co-operative marketing of any product will be one hundred per cent. successful, is for those who undertake it to support it to the full extent of their ability and influence their neighbors to do likewise; in this way there is no obstacle too great to be overcome. At times people appear to think that the creamery has something to do with the grade of their cream, but this is one thing over which the creameries of the province have no control, and rightly so. The grading of all the cream of this province is under the strict supervision of the department of agriculture: they have men placed in every creamery where butterfat enough is received to warrant the expense; the work of grading is done by him without interference from anyone in the plant, and the cream must be paid for according to the grade in which he places it.

How is this work guarded? Simply by the grader keeping a record of every can of cream passing through the plant. He also places a record of these grades on all cream sheets, which are made out in duplicate, one copy of which is sent in to the department of agriculture and the other copy held in the creamery where the cream is manufactured into butter. By this means the department is able to keep a perfect check on any can of cream passing through any creamery in the province. The shipper can always rest assured that the grade in which his cream is placed is as nearly correct as it is humanly possible to get it. The Manitoba Co-operative Dairies churn the different grades separately so as to produce the exact grade of butter as the cream from which it was churned. As proof of this, during our whole season of 1927 we only had three churnings which did not grade true to grade, or in others words, out of 613 churnings of butter, three did not churn out as they were graded in by the provincial graders. This is all the more remarkable when you consider that the cream is graded by the provincial government graders and the butter is graded by the federal government, two



You know how it's done

distinct sets of men. Of course, some little credit must be given to the buttermakers who are able to handle the cream so efficiently as to make butter of so uniform a class. In 1928 we also have three churnings which deviated from the grade in which they were put by the graders, this is out of about 500 churnings. Where results such as these can be obtained surely it is worth while supporting your own creamery, when, by so doing you are assured of every cent the cream is worth less the actual cost of manufacture. Remember you have it very largely in your own hands, as volume is one of the greatest factors in reducing costs. The two great factors are volume and efficiency: the co-operative possesses both of these to a greater degree than any other creamery in the province.

Ship your cream to either Winnipeg or Brandon.

AS TO "PASSING THE BUCK" (From Page 17)

hearted support of the entire community. It should be the same size and contain the same amount of reading matter for a circulation of 500 as it would have if the circulation were 50,000 or even 500,000, and it has no right to argue that its services are limited because the support it receives is limited, nor should the proprietor tell non-subscribers in his district that it is harder for him to give the best of service to the community because they do not give support to his paper.

As an editor, would you con-

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Will sell anything in Harness and parts.

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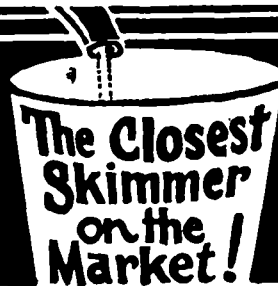
sider that you were putting the case for your paper unfairly if you put it this way?—"You people of Melita district are entirely free to decide for yourselves whether or not you subscribe for The New Era, but, as editor, I want to tell you that the more subscribers I have and the more advertising, the better I can make the paper serve the needs of this community, and without the adequate support of the community the paper cannot give efficient service."

Now, honestly, Mr. Editor, haven't you said just that very

thing scores and scores of times? Of course you have, and rightly too.

Now isn't the Pool in precisely the same position? It needs volume to give it effective influence in the market. To get volume it must have members. Is it not, therefore, perfectly justified in saying that the more non-Pool wheat there is in the market—that is, the more non-Pool farmers there are—to that extent the influence of the Pool is less than it might and should be? That is not "raking the non-Pool farmer

(Turn to Page 21)



Easy to Fill -
Easy to Turn -
Easy to Clean -

Massey-Harris Separators Get ALL the Cream

Unless you test the work of a Cream Separator you never know whether you have a cream saver or a cream loser. Realizing that few farmers have the equipment to make tests Massey-Harris put every Separator against a Babcock Test. When you buy a Massey-Harris you get a proved close skimmer.

The 6 V-shaped openings in the split-wing are an important Massey-Harris feature. They spread the milk in a thin film over the maximum skimming surface of the discs, enabling separation to be made quickly and thoroughly.

Massey-Harris Cream Separators are made in Hand, Power and Electric Styles in a wide range of sizes.

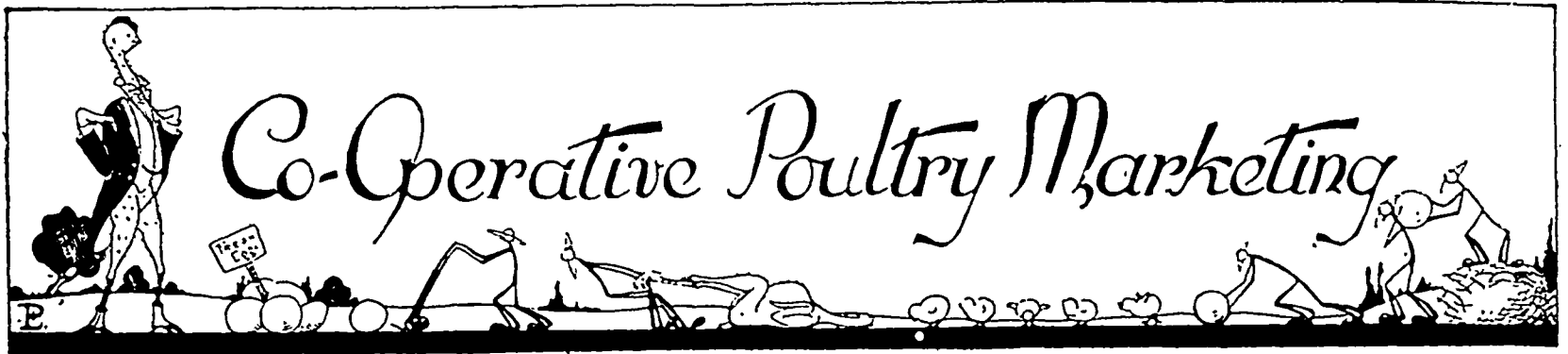
Your nearest Branch or Local Massey-Harris Agent will be glad to give you full particulars on request



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-AGENCIES EVERYWHERE



MANITOBA CO-OPERATIVE POULTRY MARKETING ASSOCIATION, LIMITED.

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A. W. Badger, Sec.-Treas.

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Geo. Gordon - Oak Lake

D. W. Storey - Hartney
W. B. Martin, Shoal Lake

W. S. Murray - Carman
C. B. McLean, Grandview

W. S. Patterson, Boissevain
W. S. Smith - Neepawa

Head Office: 191 Market Street, Winnipeg.

W. C. Mitchell - Cromer

FINAL PAYMENT FOR POOL PERIOD ENDING SEPTEMBER 1, 1928

The final payments for eggs handled during Pool period July 28 to September 1, net to our shippers are as follows:

Extras, 32c; firsts, 30c; seconds, 24c; crax, 17c.

Final payments for Carman and Winnipeg branches were mailed on September 12th, and the remainder during the week ending September 15.

The net prices paid to our shippers for the three summer Pool periods are highly satisfactory, in fact they exceeded our expectations, and this coupled with the improvement in quality and increase in volume is very gratifying to the management of this association. We



This is just right.

look forward to a more successful season of egg marketing for 1929, but we must say right here, that this can only be brought about by a continuance of the hearty co-operation we have received from both merchants and producers in the past.

Volume handled for this season amounted to 131 carloads of 12,000 dozen per car. This exceeds 1927 handling by 18 carloads.

WINTER MARKETING OF EGGS

As our Carman, Lauder, Brandon, Neepawa and Dauphin branches are closed, all eggs shipped to the association must be addressed to The Manitoba Co-operative Poultry Marketing Association, Limited, 191 Market street, Winnipeg, Man.

The association will pay f.o.b. Winnipeg market price as quoted in the produce section of the Free Press, on day of arrival at our egg station, and will pay out any profits which may accrue at the end of the season. A statement of grade and cheque will be mailed for every shipment. There will not be any pooling of prices during the winter months.

FINAL POOL PAYMENTS FOR LIVE POULTRY

The final payments for culled live hens and spring chickens marketed during the month of August will be made up and forwarded immediately the Egg Pool payments are all out.

The following are the net prices we will pay to our poultry shippers:

No. 1 hens, 4 lbs. and over, 15c; No. 2 hens, under 4 lbs., 13c; roosters, 8c; No. 1 springs, 18c; No. 2 springs, 16c; ducks, 10c.

DRESSED POULTRY MARKETING

Districts wanting to be organized into locals for marketing dressed poultry should notify head office at once, as our itinerary of fall organization work must be arranged before the first of October.

Your association is anxious to take in any new territory that is ready and willing to do its share to further the success of co-operative marketing of all farm products.

The management have been advised of some farmers who have more poultry than they can properly house when the cold weather comes on and who would like to dispose of small lots to make room for fattening the rest for the December shipments of dressed poultry. Any one desiring to market their poultry for above reasons can do so through our Winnipeg office. We will send out poultry coops immediately on request. Address all requests, and shipments of poultry to the Manitoba Co-operative Poultry Marketing Association, Limited, 191 Market street, Winnipeg, Man.

FINAL PAYMENTS HELD FOR CONTRACTS

We have several final payments for eggs that are held in our office because the shippers have not forwarded their signed contracts as requested. This matter will be brought up at your local annual meetings by your directors, and we hope before the annual meeting in March, to have secured contracts for all payments that are being held, and can have a clean sheet to start our 1929 season with.

LOCAL ANNUAL MEETINGS

The local annual meetings, according to our by-laws, must be held about the 20th of October, and we would like to see a full attendance at every one of them. In the past only the secretaries and chairmen of locals received notice and instructions for loading of dressed poultry, but this year every chairman, secretary and member of the committee will be mailed a copy of the letter of instructions. This will inform all at the same time and should make for more successful co-operation on the part of the committees.

AS TO "PASSING THE BUCK"

(From Page 19)

over the coals." It is simply stating a very obvious fact which the Pool is anxious the non-Pool farmer should realize.

Now as to Pool expenditures. The expenditure per unit varies with the crop; it has never been as high as it was in the first year of operation. Some expenditure—interest, insurance and storage charges on Pool grain handled in line elevators—is not controllable by the Pool, but it enters into overhead. Has The New Era taken that into account? In any case the expenditures of the Pool are not hidden from the public view

and an auditor's statement is thoroughly scrutinized by the annual meeting of delegates. The New Era must have studied the annual financial statements or it would not boldly charge that "the Pool spends too much money in its marketing machinery." Perhaps, therefore, you will say if you are making the charge on the authority of the documents or on rumor and gossip, and in either case what the expenditures are on which the charge is based.

In conclusion let me say that the Manitoba Pool is today as strong as it ever was, and that even in the district served by The New Era we have more members

than we had at this time last year. Our membership in the district is up, not down, since the expiration of the first contract.

J. T. HULL,
Director of Education and Publicity, Manitoba Wheat Pool.

Downy Lee was in town last week to get his watch adjusted. He says everything on his farm seems to lose.

Quite a crowd gathered in front of Wooten's prescription and soda pharmacy the other day to look at what was thot to be the new Ford. It turned out to be nothing but a Packard tho.

Get This Fact Straight



WHAT you eat at breakfast determines the kind of day you will have. Lack of balance of essential food elements results in heavy, listless mornings.

Eat Quaker Oats. It has the most perfect balance found in cereals. Contains protein, 16%, which builds tissue and stamina; carbohydrates, which supply energy, 65%. Minerals which tone the blood and build bone; roughage, a natural laxative, and vitamin B, which aids the assimilation of all foods.

You need Quaker Oats to sustain you through busy morning hours when the important part of the day's work is done.

Be sure always to get Quaker Oats or for fast cooking, Quick Quaker, which cooks in 2½ to 5 minutes. A coupon in each package, with which you can secure many household and personal articles of genuine value.

QUAKER OATS

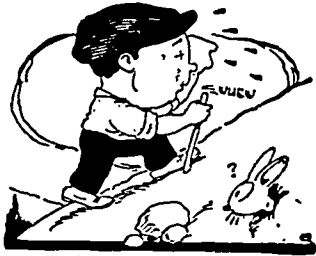


This page conducted by MANITOBA CO-OPERATIVE LIVESTOCK PRODUCERS, LTD., AND CENTRAL LIVESTOCK CO-OPERATIVE, LTD.

MARKET THE CO-OP. WAY

Your organization during the month of August showed a further increase in receipts for that month, handling 230 cars. During the same period we had two commission firms on the market handling considerably more stock than your organization.

The market for all classes of livestock has continued very strong, with the result that a buyer is in a position to go out to a producer's home and offer very attractive prices. A considerable number of producers in this and the western provinces are not kept in touch with the market as closely as they might be. The buyer offering attractive prices is for that reason able to induce the farmer to sell. It might be worth while to remember that all stock bought, is coming to this or other markets in the west. The commission firm handling that stock, is not in a position to realize any more for the animal than your agency is able to do. A large amount of money is spent in travelling through the country in buying stock; all that expense is coming out of the animals sold. Would it not be wise for the producer to consign his stock with your local shipping manager to the Central Livestock Co-operative and realize out of it all that this market will give, less the cost of handling? Some of our friends will argue that they have forwarded to the Central Livestock, shipments of cattle and hogs, out of which they did not realize as much as they figured the animal worth. This might happen in odd cases, but take it on the average, the producers will realize more by consigning the stock direct themselves, rather than to have the animals bought on the farm by someone who is making a business and a living out of purchasing stock on the farms.



Still going up.

er offering attractive prices is for that reason able to induce the farmer to sell. It might be worth while to remember that all stock bought, is coming to this or other markets in the west. The commission firm handling that stock, is not in a position to realize any more for the animal than your agency is able to do. A large amount of money is spent in travelling through the country in buying stock; all that expense is coming out of the animals sold. Would it not be wise for the producer to consign his stock with your local shipping manager to the Central Livestock Co-operative and realize out of it all that this market will give, less the cost of handling? Some of our friends will argue that they have forwarded to the Central Livestock, shipments of cattle and hogs, out of which they did not realize as much as they figured the animal worth. This might happen in odd cases, but take it on the average, the producers will realize more by consigning the stock direct themselves, rather than to have the animals bought on the farm by someone who is making a business and a living out of purchasing stock on the farms.

Staff Changes

Our accountant, Mr. Reg. Wood, who is a chartered accountant, was given a very attractive proposition to work with Touche & Company, chartered accountants. He has therefore retired as accountant for the Central Livestock Co-operative. In his place we are getting Mr. T. Dodsworth, formerly with the United Livestock Growers, Limited. Mr. Dodsworth is an experienced accountant, and I

am sure a good number of our shippers will be pleased to see Mr. Dodsworth connected with their organization.

Our sales staff has been increased by getting Mr. C. E. Thorndyke, of Toronto, to sell cattle for your organization. Mr. Thorndyke has been for the past eight or nine years with the United Farmers of Ontario, selling cattle, and we feel sure that in Mr. Thorndyke we have a very capable salesman.

During the past six weeks the organization work in Manitoba has been at a standstill. The farmers have been too busy in harvesting to consider organization work. On the first of October we will again put into effect active field work, and trust the producers in the various parts of the province will find time to think about signing contracts and joining up with the Co-operative Livestock Marketing organization.

In Saskatchewan, some field work is being carried on, but owing to the harvest they will be in similar position to Manitoba.

The volume of stock handled both at Moose Jaw and Prince Albert, is increasing. The total number of cattle handled by the Saskatchewan Association during June, July and August, was 10,120 cattle, as compared with 3,921 for the same period a year ago.

MARKET REVIEW

The market for the past two weeks, has been very strong on all cattle. We do not look for the market to continue quite as strong for the coming month. Our idea is a steady market, with possibly a little lower tendency on stocker and feeder cattle. The butcher classes to our mind will remain fairly strong. The volume coming to this market during the past two weeks is considerably less than the two weeks previous to that.

The hog market remains fairly steady, with a fluctuation of $\frac{1}{4}$ to $\frac{1}{2}$ c on the pound. We look for a fairly steady hog market for the balance of this month and the first part of next month.

The sheep and lamb trade remains on a fairly steady basis, our lamb market being somewhat a market governed by local supply and demand. We will see some fluctuation on the lamb market, with possibly a little lower tendency during the weeks that we have fairly heavy runs.

"HISTORY TEACHES US"

By Aldena Carlson in The World Tomorrow.

Said Life Force to Amoeba,
As she wiggled in the tide:
"It's time you're evolving,
So get busy and divide."

But Amoeba, from Tradition,
Argued it is plain to view
Where there's been one organism
There can't suddenly be two!
But there were.

Said Changed Environment to
Amphibian,
As he floated o'er the sand:
"You'll have to change your
habits,
Go bone-dry and live on land."
Wet Amphibian, by Zoology,
Law of Fittest-To-Survive,
Demonstrated out of water
He just couldn't keep alive!
But he did.

Said Instinct to the Anthropoid,
"If you're to slug and roar,
It's time you learned to balance
On two feet instead of four."
Mr. Anthro proved by Physics
That if he should leave his rut,
He'd lose his equilibrium
And bump his cocoanut!
But he didn't.

Said Experience to the Cave Man,
"This rough stuff's going flat;
You'll have to rule your roost and
clan
By subtler means than that."
The Cave Man cited Nature's
Law
To prove he'd be a dub
For flabby Law-and-Order
To scrap his solid club!
But he did.

Said Intellect to Modern Man,
"You settle this affair
Of stab and starve and slaughter,
Or you'll soon be rather rare."
Said wise, sophisticated Modern
Man,
"It's up to me to die;
Old ways are suicidal,
And new ways I will not try!"
But he will.

Political platforms are like hair-
tonic. Their chief virtue is in
kindling the hope that lies within
the human breast.

There's one advantage in being
farmer, and that is that a farmer
lon't have to go to the country
or his vacation.

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Greater attendance each term—

Greater demand for our graduates—

Three and as many as four students
from one family in five years.

The above facts prove beyond question that this school is—

**PROGRESSIVE—
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and DEPENDABLE**

We have all the facilities of the highly successful school, and we
guarantee a thorough and practical training that is not surpassed by
any other institution. Enter any time. Write for new prospectus.

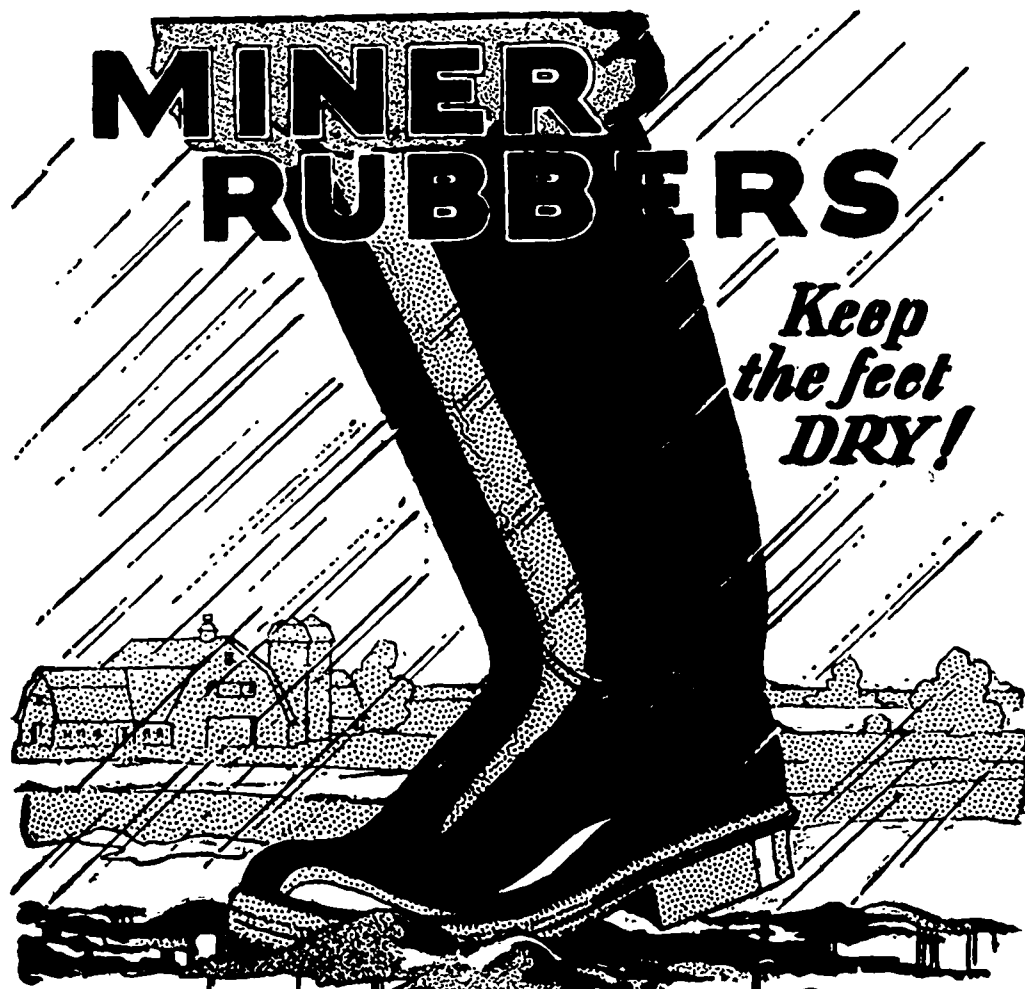
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MINER Rubbers are a guarantee of dry feet and will
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They are the staunchest and longest wearing rubber foot-
wear you can buy, and the most comfortable and easy
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Only quality materials and the Miner live steam Pressure
Curing Process that binds the different parts firmly to-
gether can produce such matchless value.

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UNITED FARMERS — OF MANITOBA

EDUCATION CO-OPERATION

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Vice-President, GEO. L. BRECKON, Emerson.

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Secretary-Treasurer, R. C. BROWN

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Vice-President, MRS. T. W. McCLELLAND, Letellier

Secretary, MISS MABEL E. FINCH

*Directors thus marked, representing the U.F.C., Manitoba Section, are now members of the U.F.M. and U.F.W.M. Boards

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SELKIRK
SWAN RIVER

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John Davies, Otterburn
R. A. Wilson, Pilot Mound
M. Carlson, Whitewater
J. M. Allan, Brandon, Box 1493
J. F. Bussell, Carman, R.R. 1
Adam Matheson, Cloverleaf
Jas. Barrett, Bagot

*F. C. Borton, MacGregor
Lew G. Thomson, Neepawa
Fred Williamson, Strathclair
*J. A. Carlson, Box 19, Koblin

R. R. Blaine, Makinak
B. E. Lewis, Stonewall
Neil Wright, Benito

District Director (U.F.W.M.)

Mrs. T. W. McClelland, Letellier
Mrs. S. White, Thornhill
Mrs. F. Howell, Boisverain
Miss M. Johnson, Brandon
Mrs. S. Lorce, Carman
Mrs. J. H. Pengriff, Anola
Mrs. John Pallister, Portage la Prairie
Box 30, R.R. 4

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Mrs. A. Arbuckle, Neepawa
Mrs. Fred Downing, Kelloe

Mrs. V. E. Phillips, Dauphin, B.R. 2
Mrs. E. L. Johnson, Arborg
Mrs. John Fawcett, Swan River

THE C.C.A. AND THE DUTY ON CEMENT

The fall hearings of the Advisory Board on Tariff and Taxation will commence on September 25th. The first application to come before the board seeks the removal of the duty on cement. This request is being made by the Canadian Council of Agriculture. Mr. A. E. Darby, secretary and head of the research department of the council, has submitted a brief, setting forth very clearly the financial position of the cement industry and the fact that cement manufacturers receive unnecessary protection which enables them to exploit the consumer. Due to the extensive use of cement the price is of great importance, not only to the farming population, but to Canada as a whole, and the council's application is receiving hearty support from many quarters.

Mr. Darby's brief has been printed and copies may be secured by writing to the U.F.M. office.

JUNIORS AT WORK AND PLAY

St. Andrews

The fourth annual horticultural and home economic show was held under the auspices of the St. Andrew's Jr. U.F.M., in the Community Hall, on September 1. Mr. L. P. Bancroft, M.P., opened the fair, congratulating the young people on their progress. Mr. R. C. Brown, who was present as the representative of the U.F.M., reports high quality in all the pro-

ducts exhibited. Special mention was made of the excellent showing of flowers and the splendid cooking exhibit.

Dickson

Mr. Wesley Farrell, secretary of the Dickson Juniors, recently sent in dues for twenty members. This enterprising local had a booth at the district picnic. From the proceeds they not only paid part of their fees, but in addition contributed \$5 to the Child Welfare Association in Dauphin. The remainder is being placed in the bank as a nest egg toward their delegate's expenses to the annual U.F.M. convention. Junior U.F.M. Sunday was attended by the local in a body. Bouquets of green and gold, the junior's colors, were furnished by them as decorations for the occasion.

Ladywood

The young people of Ladywood demonstrated their physical prowess in sports at the U.F.M. picnic held in their district this summer.

This fall they plan to organize a Junior U.F.M. for all round community activities.

NEWS FROM LOCALS

Minto

Two papers greatly enjoyed by the members of the U.F.W.M. at their August meeting, were "Canadian Handicrafts," by Mrs. Ferguson, and "Music," by Miss Helen F. Nesbitt. The latter also played Paderewski's Minuet in G. The subjects for their next meeting will be "The Child Must be

Caught Young" and "How the U.F.W.M. Can Assist the Boys' and Girls' Club." In the preparation of these assistance is being procured from the U.F.M. Package Library. Early in the summer this local enjoyed a play put on by the Souris Dramatic Society. From its proceeds they sent in \$31.00 to central office, and recently remitted \$14.00 more as their final membership dues for the year. This local is to be congratulated on its broad programme of activities. We note in the annual report of the Ninette Sanatorium that they contributed \$40.00 to the support of that institution.

Albert

Albert U.F.M. must have a good measuring stick. Last year they won the U.F.M. district cup for all round proficiency. This year they secured fourth place in the Carman fair competition where \$100.00 was offered for organizations securing the highest number of prize entries. This added to their treasury \$10.00.

Justice

Mrs. T. J. Pentland, the secretary of Justice U.F.W.M., writes as follows: "We have been carrying on, holding all the meetings listed on our programme. In June six young girls took the subject, 'Women Who Are Doing Interesting Things Today,' and we certainly had a good meeting. We also had our garden party for the high school pupils. Our members attended in large

numbers the Women's Conference, held in Brandon, which was exceptionally good. In July we had our picnic to the experimental farm. The great event of August was our flower show, which proved very successful. There was a good attendance and a very beautiful display of flowers. The community manifested great interest in our exhibit. Last week we had our monthly meeting, at which Mr. Riddell, the manager of the Bank of Commerce, gave us a splendid address on 'Women in Business.' "

Grand Narrows

For some months past the U.F.W.M. local at this point have been busily working for a municipal doctor. At their request central has forwarded them considerable material, showing the experience of municipal doctors in other districts. In the fall they are holding a bazaar at which a doll, whose name is to be guessed, will feature in one of their competitions.

Wingham

A new travelling library has been secured by this women's section and is being kept in the school, which is the community centre, according to a report received recently from Miss Olive G. Kenny, the secretary. The August meeting for the entertainment of grandmothers, proved a great success. Each grandmother was presented with a bouquet of flowers as a remembrance of the occasion. The twenty-five who were present at this meeting laid plans for the winter bazaar. Material was distributed and they hope to use some of the suggestions sent out from central. The September meeting was addressed by Dr. Azoulay who gave an instructive talk on infantile paralysis.

Silverton

Mrs. Earle K. Keating, the president of Silverton U.F.W.M., reports that at their last meeting the subject, "Canada's Future," was dealt with by a daughter of one of their members, and was the paper which she had prepared for the oratorical contest. This was splendid and was well received. At their next meeting the topic is, "The League of Nations." During the summer they had a visit

(Turn to Page 35)

The Snappiest Overall You ever saw!



OVERALLS & SHIRTS

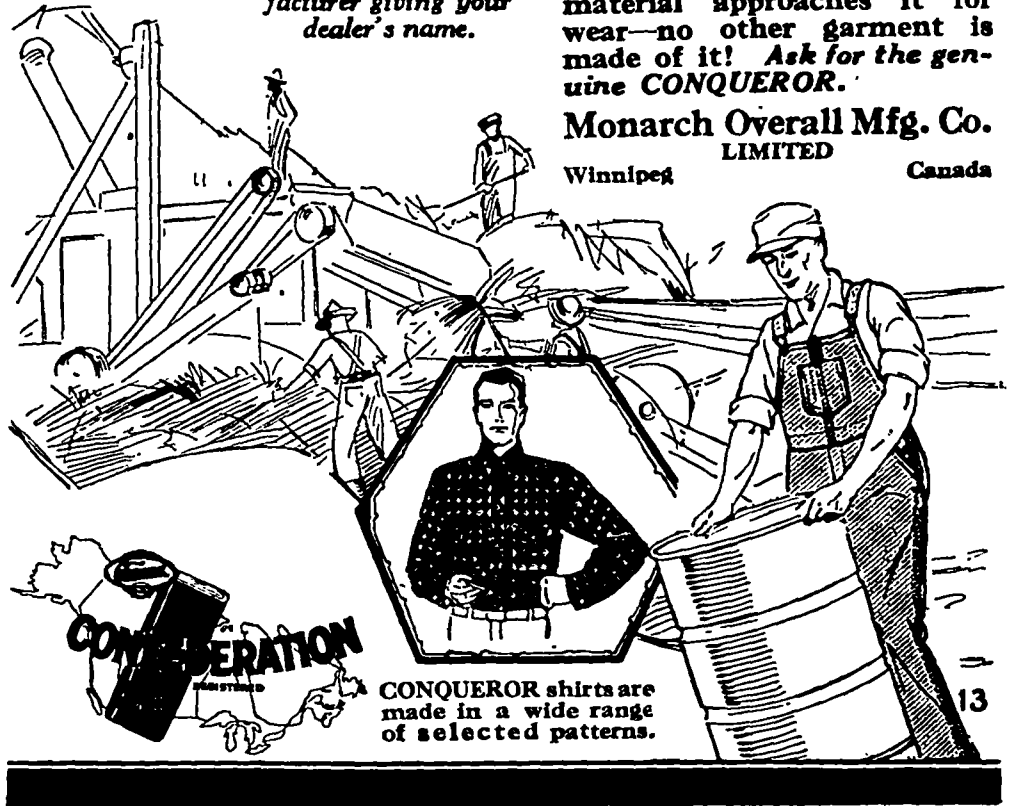
If your dealer cannot supply them write direct to the manufacturer giving your dealer's name.

And it's made of CON-FEDERATION BLUE DENIM —The New Canadian Fabric for Work Clothes. No other material approaches it for wear—no other garment is made of it! Ask for the genuine CONQUEROR.

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CONQUEROR shirts are made in a wide range of selected patterns.

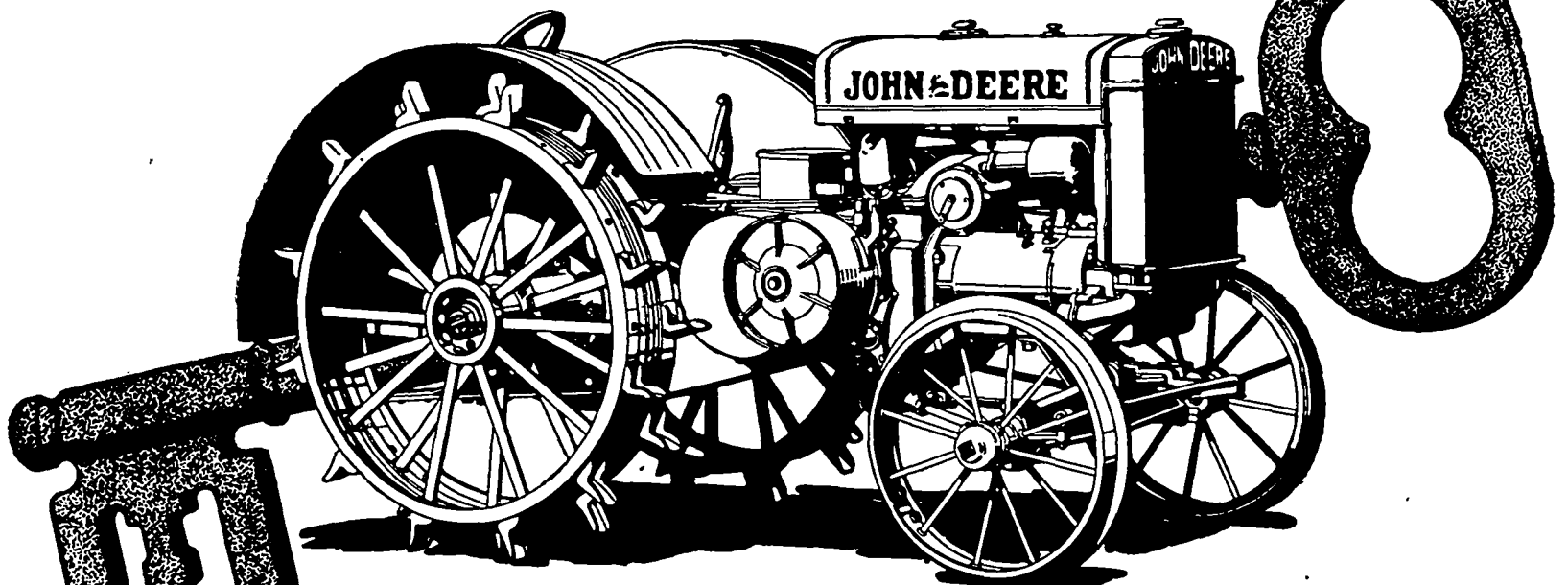
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Now!**



A big crop—
All varieties—
Prices right—
Select your winter requirements now.

THE MASTER KEY



TO BIGGER FARM PROFITS

When the John Deere Tractor goes on the farm, three of your major items of expense—power costs, labor costs and production costs—go down. Expense items that, to a large extent, control the yearly farm income are materially lowered.

JOHN DEERE FARM TRACTOR

BETTER FARM POWER AT LOWER COST

Surprising economy in the consumption of fuel and oil, plus long life with little expense for upkeep, brings the cost for John Deere power away down.

With its great power, you alone can do as much work as two or three men, thus effecting a big saving in labor costs.

You can take full advantage of field and weather conditions in getting your crops in on time..... harvesting, threshing, silo-filling

and dozens of other farm jobs can be done faster, cheaper, better—the John Deere lowers the cost of production.

Manufacturing facilities are inadequate to meet the demand for this superior farm tractor. If you are interested in better farm power at lower cost, investigate the John Deere at once.

See your John Deere dealer. He will gladly prove the merits of this better farm power with a demonstration on your own farm.

Read the Opinions of Farmer Users

The real test of a tractor is what owners say about it. John Deere owners—perhaps some of them from your neighborhood—have written the booklet shown at the left. It's FREE. Write for it, read it—you can expect even more from the improved John Deere Tractor. Address John Deere Plow Company, Ltd., Winnipeg, Calgary, Regina, Saskatoon, Lethbridge or Edmonton, Canada, and ask for Booklet WC-29

Quality Features

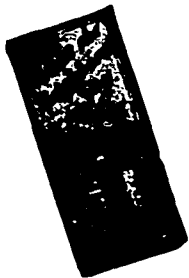
Great Power—Pulls three 14" stubble bottoms under difficult conditions and four bottoms under many conditions. Operates a 28" separator with all attachments. Has big surplus power to meet emergencies.

Light Weight—Weighs only 4164 lbs. The power required to haul the surplus weight on other tractors of similar rating is available power at the drawbar on the John Deere. The John Deere can be used under field and weather conditions that keep heavier tractors idle.

Enclosed Working Parts—All the important working parts are completely enclosed in a dust-proof case. Sand, dust and dirt cannot reach the working parts to cause unnecessary wear.

Automatic Oiling—The one-piece frame which houses the working parts and furnishes rigid support to all the bearings also supplies oil reservoirs for a reliable and automatic oiling system. Only 7 grease cups—the remainder of the oiling is done for you most effectively. It is only a few minutes' job to get the John Deere ready for work.

Extremely Simple—Fewer, but sturdier, parts reduce friction, wear, replacement costs and simplify the operation and adjustment of this tractor. You can keep the John Deere in first-class running order without hiring a mechanic.



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THE TRADE MARK OF QUALITY MADE FAMOUS BY GOOD IMPLEMENTS

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Through The Scoop Shovel Farmers' Ad. Page

3c. Per Word

27,000 Circulation

CORRESPONDENCE

GETTING FULL VALUE FOR LIVESTOCK

Editor, Scoop Shovel,—

Dear Sir:—In the Free Press-Prairie Farmer, issue of Sept. 5th, an editorial in the Farmers' Forum, "Guessing weights is expensive," brings before livestock producers a very important and timely topic; particularly during a season such as this, when values have been maintained beyond the "ken" of the ordinary farmer who has been busy with his summer and harvest work and paying little or no attention to livestock marketing conditions.

In the article referred to an instance is given of a farmer selling a pair of steers to a drover for \$120 that sold on the market a few days later at an increase of \$65, the inference being the farmer underestimated the weight of his steers, and, advising farmers to make more use of the scales in getting "full value" for their livestock.

Weights are only one consideration in securing "full value" as grade and market values must

also be known to arrive at an intelligent estimate of value.

It is a known fact that the better the market the more active the drover is, and yet it is surprising how many livestock producers like to pit their uninformed minds against that of the posted drover, generally with the result in favor of the drover, when there is a system of livestock marketing that assures the producer "full value"; viz., Co-operative Livestock Marketing.

Under this system the identity of the livestock is fixed by special marking at point of shipment; it is sold by experienced salesmen for its full value; weighed by government officials on accurately tested scales which automatically stamp the weight on the ticket, which ticket is returned to the producer along with his statement, and he is sent a cheque for the full market value of his livestock, less an actual service charge which covers freight, yardage, feed, insurance, selling commission and shipper's remuneration, plus a small percentage to provincial organization.

No other known system of livestock marketing can come as near to giving the producer "full value" for his livestock as the co-op. way.

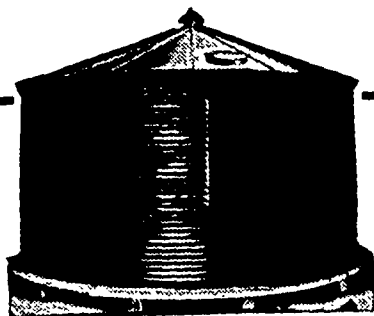
While many Scoop Shovel readers are familiar with the foregoing, many more have yet to learn, and it is in the hope that some of the latter will arrive at an understanding that this is written.

Yours truly,

HAMPTON HINDSON,
Sunnycrest Farm, Moline.

? ? ?

Do You Think it
Would Pay you to
Hold and Store Your
Grain in



The **WESTEEL**
Portable Corrugated
Steel Granary

Ask your dealer, or write us about the improved **WESTEEL** — 8 feet high, 1,000 bushels capacity—with two opposite man-holes, and the new combination door.

Western Steel Products Ltd.

WINNIPEG REGINA SASKATOON
CALGARY EDMONTON VANCOUVER



Cotton **BAGS** Jute
Grain Bags Twine
BEMIS BRO. BAG CO.
WINNIPEG

Heats Home for 25¢ a Week!

"I can run my Bulldog furnace steady for fourteen days in normal weather conditions on the actual cost of fifty cents." So writes F. R. Redetzke, of Cleveland, North Dakota, and he adds: "Hard to believe is it? That's what some of my neighbors thought until I showed them! We have an unlimited amount of grain screenings in this country. That's the fuel I am using."

That's what the Bulldog does with about the lowest grade fuel you can think of! Here's what it does with coal:

"There is no heater to compare with the Bulldog. I burned 2½ tons of coal last winter and heated 5 rooms and bath"—Walter Geary, Gloucester, Mass.



Comes Completely Erected!
Fits Any Height of Basement
Goes Through Any Door
You Install It Yourself!

If you are even thinking of a pipeless furnace, or any furnace, write for our free catalog. The Bulldog is one furnace you MUST investigate. Comes completely erected, fits any height of basement, goes through any door, and you install it yourself!

No Money Down!

The Bulldog is sent you for *free* inspection. Then, if satisfied, you make only small monthly payments, at our amazingly low price! Don't consider buying any furnace until you find out about the Bulldog. Write at once for our special offer and our free catalog, together with the wonderful record of Bulldog success. Get ready for winter NOW! Mail this coupon TODAY!

Babson Bros., Ltd., Dept. B 226
110 Princess St., Winnipeg, Man.
321 King St. E., Toronto, Ont.

Without obligating me in any way please send me your free catalog and special offer on the Bulldog Furnace. Print name and address plainly.

Name

Address



AUTOLENE OIL

Prolongs the Life of Gasolene Engines

- 1** Autolene Oil is a Super-lubricant. This means it possesses sufficient body to keep bearing surfaces apart at temperatures at which bearings run.
- 2** Possesses qualities which reduce friction to a minimum — thus preventing overheating and premature wear of parts.
- 3** The tested "flash" point is sufficiently high to insure against the presence of volatile constituents.
- 4** Autolene Oil remains fluid at the low temperatures which may be met under service conditions.
- 5** Because of uniform purity, Autolene has no tendency to form deposits which might gum up the machine — another friction-fighting factor.
- 6** Autolene contains no ingredient which can corrode or pit metal.
- 7** Autolene Oil is refined, tested and distributed by the British American Oil Co. in business 22 years. The integrity of this great Canadian Company is your guarantee of quality, value and service.

EXTRA QUALITY · EXTRA SERVICE
EXTRA PROTECTION · BUT
NO EXTRA COST

**A GRADE
 for EVERY
 SIZE AND
 MAKE OF
 GASOLENE
 ENGINE**

Autolene
ENGINE
Oil

**AUTOLENE
 LIGHT
 MEDIUM
 HEAVY
 Special HEAVY
 extra HEAVY**

The **BRITISH AMERICAN OIL COMPANY · LIMITED**

Refiners and distributors of the celebrated Peerless and British Motor Gasolenes.

CO-OPERATION IN U.S. PRESIDENTIAL ELECTION

Co-operative marketing has the support of both major political parties in the U.S. presidential election. In their campaign platforms both have endorsed the co-operatives and pledged their support to the advancement of the movement.

The Democratic platform contains the following paragraphs regarding co-operative marketing:

"There is a need of supplemental legislation for the control and orderly handling of agricultural surpluses, in order that the price of the surplus may not determine the price of the whole crop. Labor has benefited by collective bargaining and some industries by tariffs. Agriculture must be as effectively aided.

"The Democratic party, in its 1924 platform, pledged its support to such legislation. It now reaffirms that stand and pledges the united efforts of the legislative and executive branches of government, as far as may be controlled by the party, to the immediate enactment of such legislation, and to such other steps as are necessary to place and maintain the purchasing power of farm products and the complete economic equality of agriculture.

"We pledge the party to foster and develop co-operative marketing associations through appropriate government aid. We recognize that experience has demonstrated that members of such associations alone cannot successfully assume the full responsibility for a programme that benefits all producers alike. We pledge the party to an earnest endeavor to solve this problem of the distribution of the cost of dealing with crop surpluses over the marketing units of the crop whose producers are benefited by such assistance."

The Republican platform contains the following paragraphs regarding co-operative marketing:

"We promise every assistance in the reorganization of the marketing system on sounder and more economical lines, and, where diversification is needed, government financial assistance during the period of transaction.

"The Republican party pledges itself to the enactment of legisla-

tion creating a federal farm board clothed with the necessary powers to promote the establishment of farm marketing system of farmer-owned and controlled stabilization corporations or associations to prevent and control surpluses through orderly distribution.

"We favor, without putting the government into business, the establishment of a federal system of organization for a co-operative and orderly marketing of farm products."

A SURE CURE

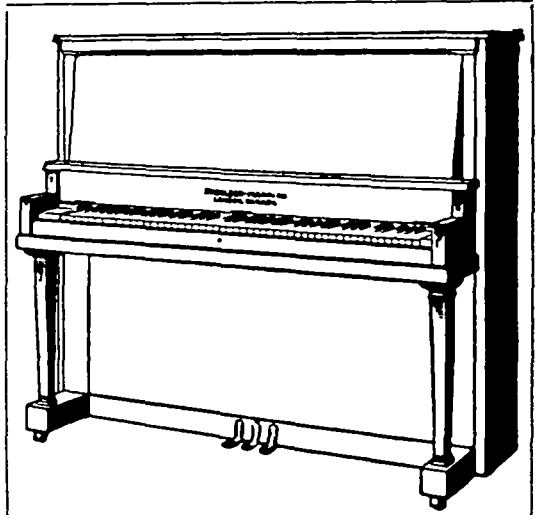
In days ante-bellum the farmer
(you tell 'em)
Could market his grain and his stock;
And if he was lucky and saved every buck he
Would have something left for his sock.

But those days have flown; today there is no one
Whose farm does as well as of old;
And those who still dicker with some market-slicker
Will find they themselves have been sold.

There's one anti-toxin for traders who're foxin'
The farmers of most of their jack;
There's one way to fool 'em—our crops, we will pool 'em
And leave them a-holding the sack!

No matter how bad things get, the farmer's business is growing.

Hall Twiller says he didn't have enough pep to work in the field last week on account of his getting so exercised over the low price of wheat.



Pianos built for Western Homes

Nothing will add so greatly to your home as a well-made, durable piano. We sell the famous

SHERLOCK-MANNING
- 20th Century Piano -
The Piano worthy of any Home

and guarantee it, as "Canada's Biggest Piano Value." Uprights, Grands and Players to choose from.

P. A. Kennedy's Music Store

724-730 ROSSER AVENUE,
Brandon, Man.

A zephyr moves it — but a gale can't hurt it

STEEL ECLIPSE WINDMILL

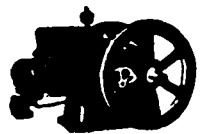
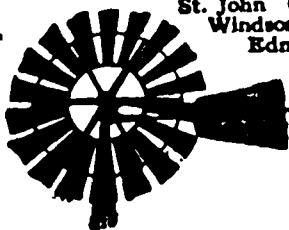
Pumps in light winds because two-thirds of a turn of wheel lifts and only one-third returns plunger.

Strong to withstand winter gales, yet so finely finished it will last for years (often over 30 years' service).

Its tilted wheel is self-regulating to strength of wind, and it has automatic brake, which ensures even speeds. Oil it once a year and forget it. Pays for itself quickly in time and money-saving.

Free booklet from our nearest branch

The Canadian FAIRBANKS-MORSE Co., Limited
St. John Quebec Montreal Ottawa Toronto,
Windsor Winnipeg Regina Calgary
Edmonton Vancouver Victoria



"Z" Engines
Smooth running, trouble-free. 2, 3 and 6 h.p. Made by the makers of huge engines of hundreds of horse power.



Fairbanks-Morse Light Plants
Lights can be operated direct from generator or from battery. Also supplies handy power for farm machinery.

EGGS—AND THE EGGER!

By Ralph Plummer in Co-operators
Day Journal.)

I put on the four-wheel brake, surveyed the be-feathered radiator and wings of the car, and got out.

"I shan't be a second," I assured Lucille, and went back, picking my way between squirming fowls and rioting feathers littering the road, to the gnarled old grandfer standing outside the cottage by the curve. The old man's eyes were raised to heaven, and his fists shook aloft in senile passion.

"Killed," he quavered. "A-takin' of the bread outter the pore old mouth of a man whose pension has to support . . ."

I pointed to several kicking bodies.

"Those fowls streamed all over the road," I said severely. "I sounded my horn continuously as I approached the bend. Yet, before I could straighten out, there were fowls coming through that hedge, and littering the road in dozens. Scores," I said, bitterly, "millions."

The old man shambled about, wringing his hands and counting bodies.

"Ten," he said hoarsely, trembling all over. "Ten o' my best layers—all dead. That'll cost you seven pun ten."

I stared.

"Fifteen bob apiece?" I said aghast. "Good heavens, man . . ."

"I gets my livin' from eggs," he said firmly. "The Co-op. takes all my fresh eggs. You'm killed hunnerds of eggs before they'm born, damme. I'll have to ask that policeman over there . . ."

"Fifteen bob apiece," I called to Lucille. "Can you beat it?"

"I think we'd better," she hinted. "There is a constable blotting the landscape, and we haven't exactly crawled the last five miles!"

I paid over seven pounds ten shillings, and attached myself to the wheel.

* * *

Whilst dining at the small hotel three miles further on, we were intrigued at the arrival of two private cars and a charabanc.

They were arguing vociferously on the current price of eggs. The charabanc driver was sulphurously plucking feathers off his tyres.

The private car owners sat at

separate tables. They seemed moody, contemplative.

"I don't care a hoot what anyone says," snapped one, suddenly, "fifteen bob apiece is sheer piracy. I sympathize, of course, with the old dev—, the old man, but . . ."

There were feathers on their radiators.

* * *

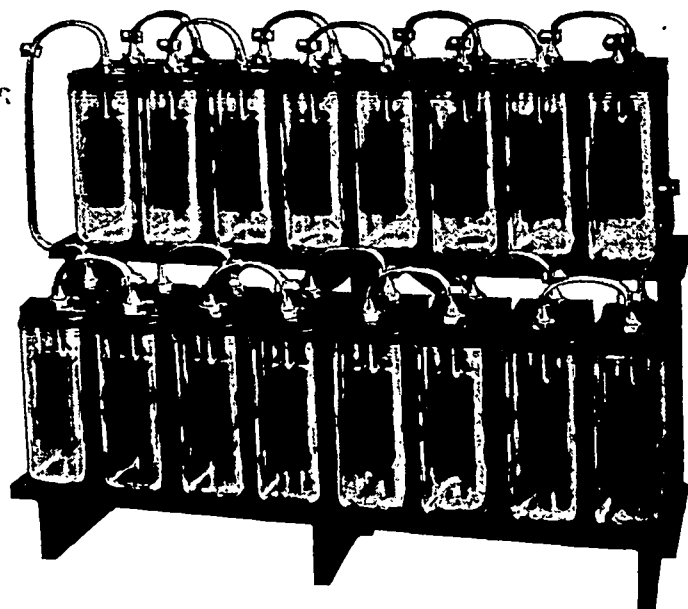
Thoughtfully, Lucille and I strolled back along the road after tea. We left the car standing a mile from the cottage at the bend.

We went casually on foot, drinking in the air, the scenery.

Then the road this side of the bend by the old man's cottage came to sight. We stood. We watched.

Silhouetted against a charming sunset of pearl and rose, the pathetic, gnarled figure of old grandfer ambled right into the centre of the deserted road.

In his hands was a tray of corn. Also a thing of brass and rubber. With a wicked grin he squeezed



HART BATTERIES



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HOME LIGHTING PLANTS

HART Batteries are used by the Manitoba Telephone System. The Canadian Railway Companies, Canadian Government and all large power companies in the Dominion.

They are the absolutely reliable and long life batteries, and will give a better service with your lighting plant.

If you want to save money when you need a new battery, write for our descriptive leaflet.

Hart Battery Co., Limited

94 KING ST.,
Winnipeg, Man.

the bulb of a motor-horn continuously.

And, familiar with careful routine, hens, black hens, white hens, red hens, fat hens, lean hens, old and young hens streamed with frantic haste from the fields, burst through the hedge and littered the hoad.

The old man chuckled and cast forth prodigal handfuls of succulent golden corn . . .

I looked at Lucille. "Think it out," I said.

And Lucille looked wide-eyed at me.

"The old devil!" she whispered. Yes. I think so.

WHAT CO-OP. OIL STATIONS CAN DO.

About 270 farmers in the vicinity of Sacred Heart, Minn., formed the Renville County Co-operative Oil Company in 1926. Capital stock was issued to the amount of \$6,100, and equipment purchased for an oil station. At the close of the first business year, April 30, 1927, the management reported sales amounting to \$36,542, and at the close of the second year, sales of \$41,017, a gain of 12 per cent. over the first year. Selling expenses for the 1927-28 year were \$4,277, and general and administrative expenses were \$2,753.

Net earnings for the first year were \$3,199 and for the second year, \$4,460. A patronage dividend of \$2,154 was made from the earnings of the first year. Dividends paid the second year amounted to \$2,859. The net worth of the association on April 30, 1928, was \$9,306. A bulk station, a warehouse and curb pumps are now operated and nearly 400 patrons are being served.

WHEN THE CONTRACT IS WITH THE GRAIN BUYER.


The grain buyer who does not insist on strict fulfillment of farmers' contracts, is earning a reputation for laxity that will work against him in future dealings. A few suits started against farmers who are good for a judgment against them, will convince others of the futility of trying to beat the grain dealer out of his just dues.—The Grain Dealers' Journal.

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for
De Olde Firme
HEINTZMAN & CO.
WEBER
GERHARD HEINTZMAN
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J.J.H. McLEAN & CO. LTD.
The West's Oldest Music House
329 PORTAGE AVENUE
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Write for Catalog. Easy terms arranged.

SHEET MUSIC SPECIAL
Send 35c for 7 copies of assorted vocal and instrumental sheet music. We pay the postage.



**Sixty Years
Among the Farmers**

MANY years ago it was decided that the fortunes of The Canadian Bank of Commerce would be largely dependent on the growth and development of agriculture.

For that reason it has always been the policy of this Bank to follow the farmer East and West,—to give him adequate banking service,—to support him to the fullest possible extent.

**THE CANADIAN BANK
OF COMMERCE**

POOL OFFICIALS CONFER WITH RAMSAY MacDONALD

(From Page 2.)

The British farmer, Mr. McDonald said, was asking the state for help, and in giving the help the state had a right to insist upon and the farmer a duty to accept a measure of control. Farming had to be made more efficient, and if the state provided the facilities for new capital and instituted measures for stabilizing prices, it was up to the farmer to bring his farming methods up to date and to organize better mar-

keting agencies. The Labor party proposed to supervise, through special agricultural bodies, the improvement of cultivation while controlling the competing imports of agricultural produce, and to encourage the formation of co-operative marketing agencies.

Mr. MacDonald was asked many questions with special reference to the proposed control of wheat imports, and an interesting discussion took place which filled the better part of three hours.

The Pool officials present were: A. J. McPhail, president of the

Central Selling Agency and the Saskatchewan Pool; H. W. Wood, president of the Alberta Pool; C. H. Burnell, president of the Manitoba Pool; E. B. Ramsey, manager of the Central Selling Agency; George McIvor, general sales manager; Roy McIntyre, eastern sales manager; W. C. Foliott, coarse grains sales manager; R. M. Mahoney, manager Manitoba Pool; George Robertson, secretary of the Saskatchewan Pool; F. W. Ransom, secretary of the Manitoba Pool, and others.

EMPIRE PARLIAMENTARY DELEGATION LEARNS ABOUT POOLS.

(From Page 8.)

quality of Canadian grain; what effect the Pool had had on prices. Questions relating to organization and policy were answered by Mr. McPhail, on administration and finance by E. B. Ramsey, manager of the Central Selling Agency, and on selling by George McIvor, general sales manager.

W. R. Collins, M.L.A. South Africa, said that in South Africa what they were mostly concerned about was whether or not marketing through the Pools should be compulsory after, say, 75 per cent. of the growers had been signed up in a co-operative. He would like to know what they thought about it in Canada.

Mr. McPhail replied that he could not speak officially on that question, but speaking for himself alone, he could not see how co-operation could be made to harmonize with compulsion. He thought the great strength of the Canadian Pools lay in their purely voluntary character; the farmer was free to join or stay out and those who were in felt that they had a real personal interest in the organization. Senator Carroll, Australia, said that in Western Australia, which had the most successful wheat Pool in Australia, they were definitely opposed to compulsion.

Members of the delegation from Australia, spoke strongly in favor of the Pool method of marketing, and Hon. William Nosworthy, New Zealand, stated that the wheat control and dairy control boards, which were established in New Zealand some years ago, in

HOLT, RENFREW & CO.

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CANADA'S LARGEST FURRIERS, EST. 1837.

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The Most Outstanding Series of

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Ever presented in Western Canada

SPECIAL CATALOG NOW READY!

This year we have determined to demonstrate to the people of Western Canada the superiority of Holt, Renfrew quality and value in fine Furs in a way never before attempted. For over 90 years Holt, Renfrew Furs have been recognized in the East and in an ever-widening circle in Western Canada as the finest values obtainable anywhere. To broaden our field of service and make those values known in every corner of the Prairie Provinces, we have prepared the most outstanding series of remarkable fur coat values we have ever offered.



These exceptional values have been illustrated and described in a special catalog. A copy of which will be mailed on request.

Send for it TODAY!

You will find in it a most comprehensive selection of Holt, Renfrew Fur Coats and Scarfs at prices that are truly remarkable.

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Furriers, Winnipeg, Man.

Please send me, free of charge or obligation, a copy of your "Catalog of Special Values in Fine Furs."

NAME

ADDRESSS.S.

their operations had saved the producers many millions, the wheat control board saving the wheat producers alone over a million dollars a year. He suggested that the whole purpose of Pools was to satisfy the producers that the Pool prices are the best that can be obtained in the world's markets, that the selling agents of the Pools have tested out the market and have done their best for the producers. As co-operators they should abide by the result.

The conference terminated with a vote of thanks to the Pool officials for the information given.

THE MANITOBA FISH POOL.

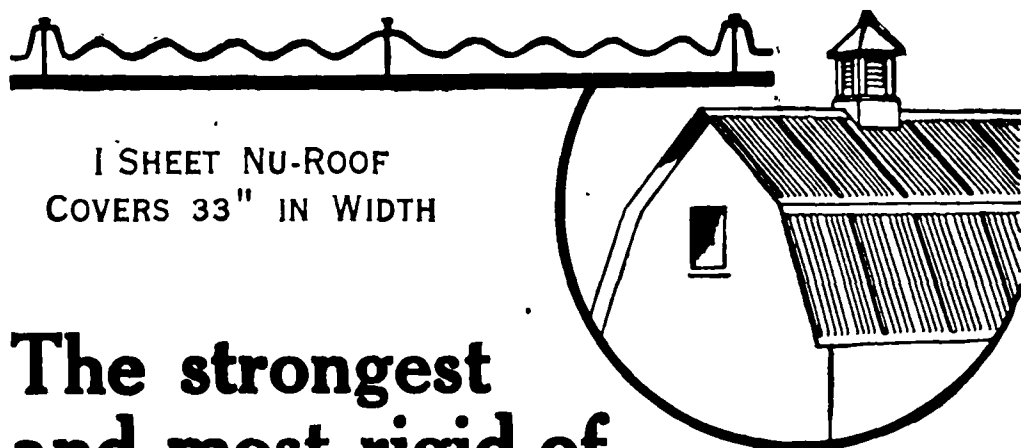
(From Page 4)

tic selling by the Pool will remedy this condition.

The Pool has also the right, under the Pool contract, to market fish of its members, howsoever delivered, in an unfrozen or frozen condition, as it sees fit. This will prevent undue quantities of unfrozen fish being offered at any one time and the resultant waste from the fresh fish not absorbed by the market being spoiled. Stability in market conditions, so that all may know the values, is one of the principal objects of the Pool.

About 20 receiving stations will be opened for the coming winter fishing season. A large percentage of the members operate on Lake Manitoba, so that the Pool will have the biggest part, about three-fourths, of the winter fresh fish supply. They will also produce fish generally marketed in a frozen condition from Lake Winnipeg, Winnipegosis and Manitoba, from the time the first fish comes in, and will be in a position to contract with users for periodic supplies of all kinds of Manitoba winter-caught fish. The Pool intends to complete arrangements before next summer for handling summer and fall caught fish, including the well-known Lake Winnipeg whitefish. The intention is to attain the position where the Pool can give those who desire to make trading connections with it supplies of fish produced or deliverable at any time of the year.

The members of the Pool, with its assistance, have already made



1 SHEET NU-ROOF
COVERS 33" IN WIDTH

The strongest and most rigid of any long sheet metal roofing!

By an ingenious system of reinforcing ribs and a wide parallel bead up the center—like the arch of a bridge—Pedlar's NU-ROOF becomes the strongest of all metal roofing sheets.

PEDLAR'S Nu-ROOF

This material is also the largest—one sheet covers 33" in width—a feature that saves a big portion of wood sheathing. The side ribs are made with square tops which form a lap joint with adjoining sheet, ensuring a perfectly tight, weather-proof joint. Investigate Pedlar's NU-ROOF thoroughly—consider its strength, its ease of handling and its low cost. A Pedlar Ventilator on your barn prevents spontaneous combustion and fire loss.

Send us dimensions of your building and we will quote you on material for the complete job.

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FACTORIES: Oshawa, Montreal, Winnipeg, Vancouver.

BRANCHES: Montreal, St. John, Halifax, Quebec, Ottawa, Toronto, London, Winnipeg, Regina, Vancouver.

PEDLAR'S METAL-BUILT PRODUCTS

Get a Good Education

COURSES OPENING

AT

Manitoba Agricultural College

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A Liberal Education

TO

Young Men and Young Women from rural Manitoba. Courses specially planned for young men from the farms, open

OCTOBER 30th

Courses for young women open

OCTOBER 16th

A public school education will admit.

Write the registrar for calender and full information about courses and costs.

W. C. McKILLIGAN, Dean.

When Answering Advertisements Please Mention The Scoop Shovel

arrangements for their supply of nets, boxes and merchandise for the winter operations, and the Pool has made satisfactory financial arrangements to ensure that it can function.

The Pool is a strictly co-operative concern, every member having the same powers and receiving his proportionate share of the returns. All the members are men who have been directly engaged in the production of fish. Some were merchants who have outfitted men or contracted with them for the purchase of their production. The increased prosperity of the fishermen will benefit them, as also the certainty of payment of accounts for goods. Some were producers who hired fish-

ermen on wages or shares. They will be relieved of the worry of marketing, know that they will get the best price obtainable, and fear no losses in bad accounts, adjustments and charge backs. The small producer and individual fisherman who joins will know his fish can be marketed at its value, and that he will get a decent return. The fisherman who hires his services need not join but will likewise benefit by the removal of uncertainty and the knowledge that he can become a producer on his own account whenever he so desires.

The directors are all men of long experience in the business who have not only produced fish but marketed it on their own ac-

count, often without assistance from brokers or commission houses. It is the confident expectation of its sponsors that the Pool will benefit all who are interested in fishing in Manitoba, and if the members co-operate in good faith, there is no reason why complete success should not reward this effort.

The Pool will welcome any enquiries as to its methods and purposes, and gladly co-operate with all concerns who seek to serve a similar purpose.

A successful farmer used to be a fellow who had a good farm, but nowadays a successful farmer is one who has gotten rid of a good farm.

\$2,500 for **This is of Vital Interest to You** 2,500 People

The Manitoba Mutual Benefit Association is an organization with charter granted by the Provincial Government of Manitoba. Its purpose is to bring about a condition whereby a body of people can protect themselves at cost, by getting together on a co-operative plan.

People of either sex, in good health, from the age of 16 to 50 inclusive, may make application for membership on the printed form below, providing the application is accompanied by the application fee of ten dollars. This fee of ten dollars shall be treated and regarded as the dues of the member applying, for the period between the dates of application and the first day of JANUARY, 1929. The annual dues are \$5.00 for each year following. Sixty per cent of all dues are placed in a Mortuary Trust Fund. If in any year the Directors find the death rate excessive, claims will be paid from this fund.

On the receipt of certificates each member is protected to the extent of the Association's membership.

A Few Points to Remember :

There are no shareholders.
The Association is not run for profit.
There is no medical examination.
People of either sex are eligible.
Thirty days notice is sent each member, of all dues and assessments.

Upon the death of a member, each member is assessed the sum of one dollar.
When the Association is complete, each member is protected against death from any cause, for \$2,500.00.
The Secretary-Treasurer is the only paid servant of the Association.

APPLICATION FOR MEMBERSHIP

To the Board of Directors of The Manitoba Benefit Association.

700 Electric Railway Chambers, Winnipeg
Phones 28 831—82 402

Gentlemen:—

I hereby make application for membership in the Manitoba Mutual Benefit Association.

Enclosed please find my Application Fee of \$10.00. If admitted to membership in the Association I agree to abide by the rules and regulations of same. If, for any reason, my application is declined, it is understood and agreed that the amount of \$10.00 will be refunded in full.

Name in fullAddress

OccupationAgeHeightWeight

Except as herein stated no Life Insurance Company or Association has ever rejected my application or declined to renew the same

Except as herein stated I am not now suffering from, nor have I had, any chronic disease, nor have I any defect in hearing, vision, mind or body

Name of BeneficiaryRelationship to Applicant

Address

Have you been treated by a Physician during the last three years?

Physician ConsultedAddressFor what cause?.....
I hereby certify that my present health is good

Dated at Prov. ofthis day of 192.....

..... Witness Signature of Applicant.

NOTICE—Reliable Representatives wanted in each locality. For full information write 700 Electric Rly. Chambers.

NEWS FROM LOCALS

(From Page 25)

from the U.F.W.M. president, Mrs. S. E. Gee. The monthly paper on a Canadian author has been an enjoyable educational feature of their meetings. Subjects that have been covered by the members this year are: Home Decorating, Fostering the Community Spirit, Maternal Mortality, Poultry, particularly broilers, and report of the Marketing Committee.

Portage la Prairie

The U.F.M. at this point have just disposed of a car load of twine, and at their last meeting considered the question of asking the Co-operative Wholesale to open a warehouse in the city.

Kellogg

A money order for \$34.00 was recently received from Mrs. E. Chesney, the secretary of Kellogg U.F.W.M., who reports that membership is not quite so good this year.

Eden

Eden is making use of the U.F.W.M. creed for the opening of their meetings, and they find it very helpful. Recently they packed a hamper containing clothing and other supplies for a needy family.

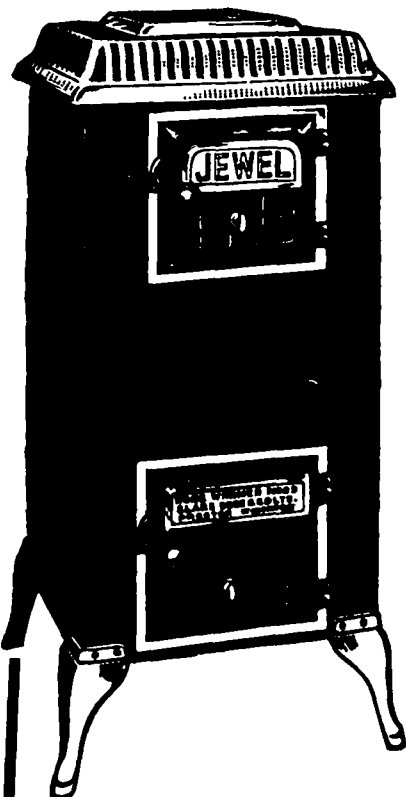
THE PROPER WOMAN'S BURDEN

The British bureau of labor statistics has just finished figuring out the proper load which a woman can carry without danger of injury to herself.

If the load in question is to be carried for some distance, it should not exceed 40 per cent. of the weight of the woman who is carrying it. For intermittent or occasional carrying, the load can be 50 per cent. of the body

weight; and if the load is so compact that it does not interfere with walking, it can be increased as much as 20 per cent. over these figures.

The bureau discovered girls in English brick works who carried loads of bricks weighing 100 pounds for a distance of 70 or 80 yards. And in a chemical works was a woman who shoveled 20 to 25 tons of crude borite a day, lifting it to a height of two and one-half feet!



Manufactured by Clare Bros. & Co. Ltd., Preston—Canada's Leading Stove and Furnace Manufacturers.

Distributes Even, Comfortable Heat Through Every Room

The JEWEL HOME WARMER

Makes the house without a furnace warm and comfortable on the coldest day of winter.

The cool air is drawn under the outer casing of the Home Warmer, is warmed and flows to all parts of the house. The outer casing also prevents direct contact with the hot surface and removes the danger of burns to children or clothing.

Clean, handsome and easy to tend. Finished in polished steel with heavily nickelled trimmings, or Old Walnut Porcelain Enamel. Burns any kind of fuel. Gas and dust tight construction. Deep ash pit and large ash pan.

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STABILITY wins CONFIDENCE



The Beautiful Home of Success

Winnipeg is Western Canada's greatest employment centre, and The Success College of Winnipeg is Canada's largest and most influential commercial school, receiving more than 2000 employment calls annually.

INDIVIDUAL INSTRUCTION
ENROLL AT ANY TIME

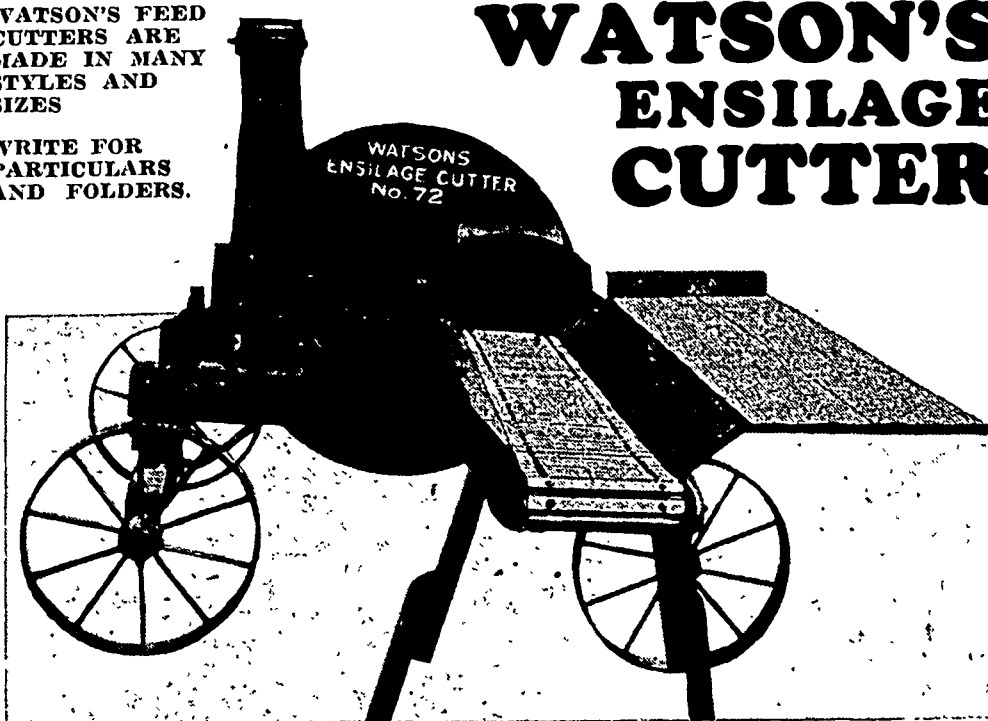
WRITE FOR FREE PROSPECTUS



BUSINESS COLLEGE
PORTAGE AVENUE AT EDMONTON STREET
WINNIPEG

WATSON'S FEED CUTTERS ARE MADE IN MANY STYLES AND SIZES

WRITE FOR PARTICULARS AND FOLDERS.



WATSON'S ENSILAGE CUTTER

THIS IS A RAPID CUTTER, WITH LOW FUEL CONSUMPTION—ALWAYS DEPENDABLE.

JOHN WATSON MFG. CO., LIMITED
311 CHAMBERS ST., WINNIPEG, MAN.



A Golden Shopping Harvest

Reap the Benefits of Our Buying Foresight —Shop at Eaton's

During many months past our buyers have been preparing for you the Harvest of Good Values, which is presented in this New Fall and Winter Catalogue. Any saving opportunities which showed promise of being worth while have been carefully developed and brought to abundant maturity in this "Golden Shopping Harvest," which all EATON customers in the West may share.

If you have not yet received your Catalogue and find, after enquiring at your post office, that none has been sent to your address, send us a request and we will forward you a *free* copy by return mail.

Keep this Catalogue at hand, shopping from it as required, and you will find that it offers you a variety of merchandise that anticipates nearly every demand, and a service that assures prompt and intelligent attention.

FREE ON REQUEST

THE T. EATON CO LIMITED WINNIPEG CANADA

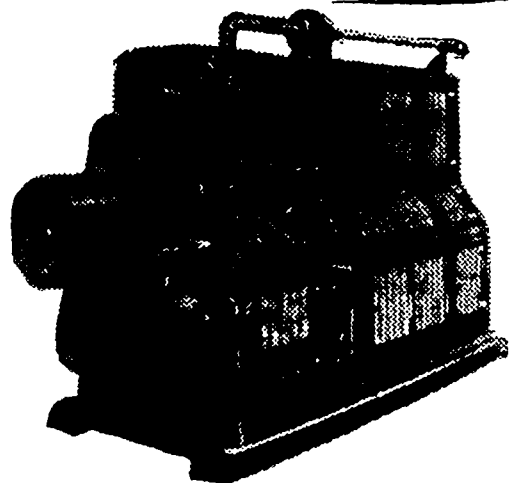
THE MIDGET MARVEL FLOUR MILL

—The mill that is creating a revolution in the Flour Milling Industry
—putting the milling of wheat back into the small towns.

This mill makes the finest grade of flour from local grown wheat. A self-contained complete roller mill, made in two sizes, 25 and 50 barrels per day capacity.

This mill is a wonderful asset to the farmers. It offers to some one in each community a splendid business opportunity. In addition to the ordinary milling profit, there is the large saving in freight and elevator charges.

Pollard Mfg. Co. Ltd., Niagara Falls, Ont.



CONFESSIONS OF A SPECULATOR

You take some vocations—you have to have patience
To pile up the jack and the dough;

While others (for instance) take lots of persistence
And books full of facts you must know.

But us speculators in wheat, beans and 'taters—

We've got the whole world by the tail;

One rule is sufficient to make us efficient

—And if we know that we can't fail.

Our method is quicker (excuse while I snicker)

And this is the way it is done:

When farmers start fooling with co-ops and pooling,

Right then we begin with our fun!

We boost up our prices—and that's what entices

The farmers to quit their pools flat.

They swallow our hoakum, and then we can soak 'em

By dropping the price where 'twas at.

Oh you take some vocations—you have to have patience

To pile up the cash in the banks;

But our plan beats any—we give 'em a penny;

And then win it back with their thanks!

THINK IT OVER

It would be interesting to inquire just where civilization would now stand if people of ideas, ideals, inventiveness, and superior intelligence had always refused to act on their convictions until they had won a clear ma-

majority of their fellow citizens over to their view of the universe. What would happen if all good things wrested from fortune by minorities were condemned as im-

moral and rejected by the righteous? The answer is almost as frightful to contemplate as a scene from the palaeolithic age. —Charles A. Beard.



XMAS!
in the
OLD COUNTRY

Largest and Fastest Ships to and from Canada

Sailing from				
Quebec	—Oct. 3—	S.S. Empress of Australia	to	Cherbourg, Southampton
Montreal	—Oct. 4—	S.S. Minnedosa	to	Belfast, Glasgow
Montreal	—Oct. 5—	S.S. Duchess of Bedford	to	Liverpool
Quebec	—Oct. 10—	S.S. Montroyal	to	Cherbourg, Southampton, Antwerp
Montreal	—Oct. 12—	S.S. Montclare	to	Glasgow, Liverpool
Montreal	—Oct. 19—	S.S. Duchess of Atholl	to	Glasgow, Belfast, Liverpool
Montreal	—Oct. 24—	S.S. Montrose	to	Cherbourg, Southampton, Antwerp
Montreal	—Oct. 26—	S.S. Montcalm	to	Glasgow, Liverpool
Quebec	—Oct. 31—	S.S. Empress of Scotland	to	Cherbourg, Southampton
Montreal	—Nov. 2—	S.S. Duchess of Bedford	to	Glasgow, Belfast, Liverpool
Montreal	—Nov. 9—	S.S. Montclare	to	Glasgow, Liverpool
Montreal	—Nov. 10—	S.S. Melita	to	Cherbourg, Southampton, Hamburg
Montreal	—Nov. 16—	S.S. Duchess of Atholl	to	Glasgow, Belfast, Liverpool
Montreal	—Nov. 21—	S.S. Montrose	to	Cherbourg, Southampton, Antwerp
Montreal	—Nov. 23—	S.S. Montcalm	to	Glasgow, Liverpool
Quebec	—Nov. 28—	S.S. Minnedosa	to	Glasgow, Belfast, Liverpool
Saint John	—Dec. 7—	S.S. Metagama	to	Cherbourg, Southampton, Antwerp
Saint John	—Dec. 7—	S.S. Montclare	to	Glasgow, Belfast, Liverpool
Saint John	—Dec. 14—	S.S. Melita	to	St. Hellier, Channel Islands
Saint John	—Dec. 15—	S.S. Duchess of Atholl	to	Cherbourg, Southampton, Antwerp
				Glasgow, Liverpool

SPECIAL TRAINS & THROUGH CARS TO SHIP'S SIDE

Apply Local Agents, or write for full information to
W. C. CASEY, General Agent, C.P.R. Bldg., Main and Portage, Winnipeg

CANADIAN PACIFIC

WORLD'S GREATEST TRAVEL SYSTEM

FARM FINANCING

Throughout Canada the Bank of Montreal is daily loaning funds to responsible farmers to assist them in their business.

This Bank is at all times prepared to advance loans on terms consistent with sound banking.

BANK OF MONTREAL

Established 1817

TOTAL ASSETS IN EXCESS OF \$860,000,000

BUY A Farm This Fall

A number of Good Farm Homes in Manitoba for Sale.
Reasonable Prices Easy Terms

WRITE OR CALL

The Manitoba Farm Loans Association

166 PORAGE AVE. E. Winnipeg.

FARMERS' ADVERTISEMENTS

Buy, Sell or Exchange through this page

The cost is 3 cents per word one insertion. Each initial and group of four figures counts as a word. Be sure and count name and address. Farmer's advertisements on livestock, seed grain, poultry and farm produce, displayed with big type are charged at the rate of \$1.82 per inch deep by one column wide.

Cash must accompany each order.

All advertisements and changes should reach us not later than the tenth of each month.

Circulation 27,000 all in Manitoba

Miscellaneous

650 ACRES LAND IMPROVED WITHIN ten miles of Winnipeg. May be worth double price asked in few years. Also 360 acres wild land. D. W. Buchanan, 157 Maryland, Winnipeg. 9-1

BRITISH GIRLS DESIRE CANADIAN correspondents. Proposition, 10c. Scolare, 16 Cambridge Street, London, S.W., England. 1-12 JGX

WORDWOOD WANTED—FOR BETTER RE- sults ship your cars to J. A. Bryant, Winnipeg, address mail to 493 Toronto Street. 9-6x

COAL—SAVE MONEY BY PURCHASING your coal in carlots, write for prices to J. A. Bryant, 493 Toronto Street, Winnipeg. 9-4x

AND DON'T FORGET TO SEND YOUR next classified to **THE SCOOP SHOVEL**. It only costs 3 cents per word, and the total circulation is over 28,000. **THE SCOOP SHOVEL** goes into more than every second farm home in Manitoba.

Machinery

THRESHING OUTFIT COST \$4,500.00. 34 in. cylinder Rumley separator, large 45 International engine ready to run, sell for \$650.00. Mrs. I. P. Harrison, St. Agathe, Manitoba or B. F. McFarland, Domain, Manitoba. 9-1

Livestock

A NEW SERVICE TO BEEF CATTLEMEN. Aberdeen Angus, Shorthorns, Herefords. If you wish to buy or sell a bull, sell or buy pure bred females or improve your grade females, communicate with me and get the benefit of my extensive experience with beef cattle. List the pure bred cattle that you have for sale with me. I will buy, sell or exchange. My experience will save you money. Satisfaction guaranteed, highest references. F. W. Crawford, 300 Lilac Street, Winnipeg, Man. 9-2

REGISTERED BLUE AND SILVER FOXES—Buy now, save 20% for fall delivery. Booklet free; breeder-agents wanted. Six bank references, Seattle Chamber of Commerce. We help you. Cash or terms. Write today. Cleary Bros., Fox Farms, Empire Building, Seattle, Wash. 4-6x

CHINCHILLAS, PURE BRED STOCK, pair \$5.00 Three months old \$2.00 each. Mrs. Robert Morden, Brookdale, Man. 9-2

REGISTERED GERMAN SHEPHERD (police) Pups. Championship stock. Best dogs in the world for farm, good with children, excellent as sleigh dogs. Males \$25.00 Females \$20.00 A. T. Klines, Roblin, Man. 9-1

CHINCHILLAS, PURE BRED STOCK; PAIR \$5, three months old, \$2 each. Mrs. Robert Morden, Brookdale, Man. 8-2

IRISH RETRIEVERS FOR SALE, BOTH sexes, old enough to work. From pure bred stock. (Cheap). C. W. Watson, Mentmore, Man. 9-1

YORKSHIRE BOARS FROM EXPERI- mental farm stock. Now of service age and priced to sell. Jas. F. Rogers, Plumias. 9-1

Poultry

BRED TO LAY BARRED ROCK COCKER- els April hatched from Alex. Taylor's hatchery. \$2.00 each. \$3.75 pair. Hugh McRae, Tenby, Man. 9-3

MAGNETOS

TRACTOR OR COMBINE

Authorized official service station, Bosch, Eiseemann, Splittorf, K.W., Webster, I.H.C. We use genuine parts, modern equipment, experienced mechanics, fast service.

S. H. BROWN

BRANDON, MAN. :: PHONE: 2020

CYLINDER GRINDING

A true crank shaft, reground cylinders filled with new pistons and rings make an old engine new.

Modern equipment, long experience, low price.

THORNTON MACHINE CO.

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STEEL RE-ENFORCED CONCRETE

FENCE POSTS, WELL CURBING and beautifully finished ornamentals.

Made in Manitoba.

Write us your requirements
MONARCH CONCRETE PRODUCTS
Company

291 OWENA ST., WINNIPEG.

THE KOVAR Quack Grass Killer

Will be used on many fields this fall to subdue quack grass and sow thistle and give bigger, cleaner, crops next year. Many other neglected fields will have crops literally choked out by these pests. Which class will your's be in? The Kovar quickly pulls out enormous quantities of the rootstocks to winterkill. Every time over means a cleaner field and more bushels per acre that will repay the cost many times. Write for illustrated descriptive folder No. 4, prices, and particulars of trial offer with money-back guarantee. Do it now while the address is before you. Wire or phone orders promptly shipped C.O.D.

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724 TENTH ST., BRANDON, MAN.
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New and Used Auto Parts

For Every Make of Car

Engines, Magnetos, Gears, Generators, etc. Tractor Repairs and Belting.

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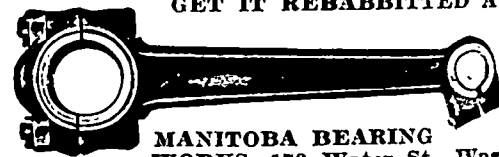
CITY AUTO WRECKING CO.
783 MAIN STREET, WINNIPEG.

GENERATORS

WE ARE OFFERING NEW 600 WATT 22-VOLT GENERATORS, which can be operated by a 1½ h.p. (or larger) engine, for \$42 F.O.B. Winnipeg. They can be used for electric lighting, or charging car and radio batteries. Write for printed circular.

THE CANADIAN FAIRBANKS MORSE CO. LIMITED
WINNIPEG REGINA CALGARY

GET IT REBABBITTED AT



MANITOBA BEARING WORKS, 173 Water St., Wpg.

Pomes of a Pesky Pooler

"THERE'S just one trouble with your pools," says Sam McGoober. "and you're fools. Because it's one sure bet—if you deliver stuff that way, you never have a thing to say about what you will get. When you drive over on MY scale, I pay you spot cash without fail (Sam deals in hay and grain). You never have to doubt or fear—or wait until away next year to figure loss or gain."



A lot of folks think Sam's correct, and that is just what you'd expect—'cause Sam is well-to-do. They think that since he's sitting nice; if they should follow his advice, why they will get rich too!

But Sam's talk sounds like bunk to me. I see the whole thing diff'rently—and maybe some nice day (when I have lots of time to spare) I'll walk to where Sam's standing there; and this is what I'll say:

"Now listen here, you great big bluff, don't think I swallow all your stuff! Whatever crops you buy, it's YOU that sets the price that's paid—and don't imagine I'm afraid to tell the reason why! I know it takes a blamed good pile to keep your wife right in the style that she's accustomed to. And then there's rent and hired men; and overhead and now and then, some clothes of diff'rent hue. If farmers had a thing at all to say what they would get this fall,

there's one thing that I know—you'd have to drive your last year's six, and learn some brand new gambling tricks to make yourself some dough!

"Us folks who stick right to our pools may look to you like awful fools. We don't get much applause. But anyhow we've learned enough to never swallow any guff that looks like apple-sauce!"

Pool Ripples



"Just been lunching with your husband, Darling."

"So good of you, Angel; but I do hope it won't come to his secretary's ears—she's so jealous."

He: "Come on up to our house tonight."

She: "I can't—I'm going to see 'Tristan and Isolde.'"

"Well, bring 'em along!"

The Sheik (reading from The Herald): "I see that Rev. 'Bob' Pearson is to be the provincial movie censor."

The Flapper: "Oh shucks. He'll just enjoy everything and then cut it all out."

Smith doesn't cut a distinguished figure in evening dress. In a restaurant, as he stood near the door waiting for his wife, a tall, pompous man came up and asked: "I say my man, are you the head waiter?"

As quick as a flash Smith answered: "No; but I heard him tell a young man this afternoon that he wasn't taking any more help."

The boss farmer, in the middle of the afternoon, found his farmhand lying under a tree, smoking a cigarette. "What ye doin' thar, Sam," said the farmer, 'restin'?"

"'Nopce," said Sam, 'not perzackly restin'. for I hain't tired. I'm jest waitin' for the sun to go down, so's I kin quit work.'"

Thos. J. Murray, K.C.
Clifford Dick

Ralph Maybank
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Murray, Maybank, Dick & Cass

Barristers

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WINNIPEG**

MILLAR, MACDONALD & CO.
CHARTERED ACCOUNTANTS

**470 MAIN STREET
Winnipeg**



**AUDITORS TO THE
MANITOBA WHEAT POOL**

Examiner: "You are driving an express train down an incline at an excessive speed. What do you do?"

Candidate: "Apply the Westinghouse brakes."

Examiner: "They don't act."

Candidate: "Put on the emergency brakes."

Examiner: "Not powerful enough to reduce the speed."

Candidate: "Reverse the steam pressure."

Examiner: "The wheels refuse to grip the metals."

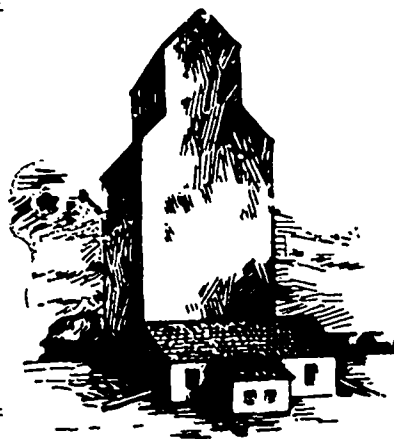
Candidate: "Pour sand on the metals."

Examiner: "Being damp, the sand won't pass through the pipes. Now what do you do?"

Candidate: "Let her rip! We're on the level now."

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MANITOBA

Established 1874

ELECTRIC STEEL CASTINGS OF ALL KINDS
MINE CAR WHEELS
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BOLTS, NUTS, RIVETS, WASHERS, ETC.
BOILERS AND STEEL PLATE WORK
STEEL TANKS OF EVERY DESCRIPTION
IRON AND STEEL FORGINGS
FIRE HYDRANTS
STRUCTURAL STEEL
FROGS AND SWITCHES
ELEVATOR MACHINERY
VULCAN GLOBE DUMPS
ORNAMENTAL IRON WORK
MACHINING OF ALL KINDS

Prompt and Efficient Service



Trade Winds

Breasting the trade winds, hulls deep with rich cargoes of Peruvian crude oil, Imperial tankers ply the two western oceans that Canadian motorists may have a better oil made from a better crude.

Out of the golden sand of far Peru comes the one crude that seems to have been stored by nature in anticipation of the demand for a better oil. Imperial enterprise discovered the superiority of this

pure, sulphur-free and carbon-free crude—Imperial enterprise developed the Peruvian oil fields—Imperial enterprise transports this better crude to Canada—and Imperial enterprise makes it into a better oil—Marvelube.

Back of Marvelube are resources and facilities built up by Imperial Oil Limited, during 47 years of service to the petroleum consuming public.

Marvelube

There is a grade of Marvelube exactly suited to the requirements of your car, truck or tractor. See the Marvelube Chart at any Marvelube Dealer's.



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POLARINE TRACTOR OILS

POLARINE TRANSMISSION
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